

### INDUSTRY CLUSTER ANALYSIS FOR ALABAMA

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## MAPPING THE INDUSTRY CLUSTERS OF ALABAMA A Strategic Approach to Economic Growth

#### **Executive Summary**

There are really only four broad approaches to job growth and economic development:

Recruitment of new companies;

Growth and expansion of existing companies;

Development of start-ups and spin-offs; and

Commercial development of university intellectual property and discoveries.

Although this appears simple in concept, tackling these strategies requires a number of difficult questions to be answered, such as: What industries should be targeted for recruitment? What data needs to be presented to companies being recruited? Which existing industries should be focused on for growth? Which start-ups are more likely to succeed? What patents or discoveries have the greatest chance for success? Many questions like this must be addressed in formulating specific economic development strategies. The concept of industry clusters can play a powerful role in answering these questions and in developing specific strategies for successful economic development.

The concept of industry clusters has been developed by the Institute for Strategy and Competitiveness at the Harvard Business School. A *Cluster* refers to a group of interrelated companies and institutions in a specific discipline which are located within the same economic region or geographic area. As an example, the California wine cluster is composed not only of vineyards, growers, wineries and processing facilities, but also includes irrigation technology, harvesting equipment, fertilizer, pesticides, herbicides, winemaking equipment, bottles, labels, UC Davis, and the Wine Institute. Importantly, the wine cluster overlaps with the tourism and food clusters offering opportunities for joint growth and development.

Clusters typically include end product or service companies, suppliers of specialized inputs, components, machinery, specialized services, financial institutions, and firms in related industries. Many clusters also include universities and other institutions providing specialized training, education, and research as well as trade associations. It is important to reemphasize that clusters cut across traditional industry classifications. This type of business environment encourages innovation and increases productivity. Clusters increase

the level of competitiveness and cooperativeness between firms. Firms located within an economic region form synergies in order to benefit from both similarities and complementarities of its neighboring firms. These synergies can be formed within a cluster or between clusters. A cluster allows firms within an economic region to develop relationships in order to share valuable resources with relative ease. These factors allow a regional economy to flourish and achieve a high level of prosperity.

Economic development can arise from the birth of a new cluster or the growth of an existing cluster. The automotive cluster is a new cluster in Alabama that has emerged from the initial anchor firm, Mercedes Benz. With the arrival of Mercedes, first, second, and third tier suppliers began to locate and grow in Alabama. Subsequently, Honda opened a vehicle assembly plant and additional suppliers moved to Alabama. The Hyundai plant was another addition, causing the growth of the automotive cluster to continue. Clusters can also develop and grow from overlapping, related clusters. This growth arises at an intersection or an overlap between clusters. A cluster overlap occurs when a particular cluster is complimented by another cluster outside of its industry. For example, the aerospace cluster in Huntsville has contributed to the growth and development of the communications equipment cluster and the information technology cluster. These overlaps show that the skills, assets, and knowledge base from one cluster may be used to support another cluster in some manner. This type of relationship allows for coordination between different industries and fosters economic development.

This report presents cluster employment, job creation, job loss and cluster overlap for the economy of Alabama. The employment data is shown for both clusters and subclusters. The subcluster employments shown are from the major cluster areas of the regions. This report begins with the state as a whole and presents the state's cluster employment for the year 2001, job creation and loss for the years 1990-2001, cluster overlap for the year 2001, and subcluster employment. Following the presentation of state data, the report becomes more detailed and presents the aforementioned indicators for the economic areas in the state, which include, the Huntsville economic area, the Birmingham economic area, the Montgomery economic area, the Mobile economic area, and the Dothan economic area. Finally, the data is shown in even finer detail, through the state's metropolitan areas (MSA's). The MSA's include, Huntsville, Birmingham, Montgomery, Mobile, Dothan, Anniston, Decatur, Florence, Tuscaloosa, Auburn-Opelika, and Gadsden.

The clusters referred to in this report are traded clusters. The Harvard Business School defines a traded cluster as "traded industries that sell products and services across economic areas, so they are concentrated in the specific regions where they choose to locate production, due to the competitive advantages afforded by these locations. Employment levels in traded industries thus vary greatly by region, and have no clear link to regional population levels."

#### **Employment**

In 2001, Alabama's total employment was 1,620,592, which was 1.41% of National Employment. Alabama's average wages in 2001 were \$27,861 -vs-\$34,669 for the US, or 19.64% below the national average. Average wage growth per year in Alabama was 3.82% -vs- 4.41% for the US. As shown in Table 1, Alabama's 3 largest clusters were business services, followed by, heavy construction services, and financial services. As shown in Table 2 Alabama's 3 largest subclusters were metal steel mills and foundries, accommodations and related services, and final construction.

#### **Job Creation/Loss**

Alabama's employment growth from 1990-2001 was 1.90%, while the U.S. average was 2.10%. The clusters which experienced the largest growth over this time were the business services cluster gaining about 21,000 jobs, the education and knowledge creation cluster, gaining about 8,000 jobs, and the hospitality and tourism cluster, gaining about 7,000 jobs. Alabama's largest job loss from 1990-2001 occurred in the apparel cluster with a loss of about 31,000 and textiles clusters with an estimated job loss of about 10,000. Current employment in these industries is vulnerable to continued losses.

#### Cluster Overlap and Potential for Growth

Alabama has areas of overlap between its major clusters. The first grouping includes, financial services and education and knowledge creation. Another grouping includes the transportation and logistics and hospitality and tourism clusters. A third grouping occurs between the metal manufacturing and automotive clusters. These overlaps indicate those industries that are good candidates for growth and development for the state. True economic development strategies however must be based on more local areas than statewide. Table 3 presents the top five clusters for each of the eleven Alabama metropolitan statistical areas (MSA's). The report presents in great detail the major subclusters for each MSA and discusses the potential for growth based upon these existing industry assets.

# Table 1 State of Alabama Total Employment by Cluster, 2001

<u>Cluster</u>	<b>Employment</b>
Business Services	51,811
Heavy Construction Services	32,863
Financial Services	27,742
Metal Manufacturing	26,884
Textiles	25,010

## Table 2 State of Alabama Total Employment by Subcluster, 2001

<u>Cluster</u>	<u>Subcluster</u>	<b>Employment</b>
Business Services	Computer Programming	13,965
Hospitality & Tourism	Accommodations & Related Services	13,671
Construction Services	Final Construction	13,120
Business Services	Management Consulting	11,906
Financial Services	Insurance Products	11,384
Metal Manufacturing	Metal Steel Mills & Foundries	11,357
Education &	Educational Institutions	10,283
Knowledge Creation		
Automotive	Automotive Parts	10,007
Financial Services	Depository Institutions	8,214

## Table 3 <u>Top 5 Clusters by Metropolitan Area 2001</u>

1	<u>Decatur</u> Prefabricated Enclosures	Florence Apparel	Huntsville Business Services	
2	Forest Products	Prefabricated Enclosures	Automotive	
3	Motor Driven Products	Metal Manufacturing	Information Technology	
4	Textiles	Automotive	Education and Knowledge Creation	
5	Metal Manufacturing	Business Services	Analytical Instruments	
1	Anniston Metal Manufacturing	Gadsden Motor Driven Products	Tuscaloosa Heavy Construction Services	<u>Birmingham</u> Business Services
2	Heavy Construction	Business Services	Motor Driven Products	Financial Services
3	Textiles	Metal Manufacturing	Automotive	Metal Manufacturing
4	Prefabricated Enclosures	Heavy Construction Services	Plastics	Heavy Construction Services
5	Furniture	Publishing and Printing	Business Services	Hospitality and Tourism
1	Auburn-Opelika Motor Driven Products	<u>Dothan</u> Transportation and Logsitics	Mobile Business Services	Montgomery Business Services
2	Automotive	Hospitality and Tourism	Transportation and Logistics	Finanical Services
3	Business Services	Business Services	Heavy Construction Services	Heavy Construction Services
4	Heavy Construction Services	Motor Driven Products	Chemical Products	Motor Driven Products
5	Textiles	Heavy Construction Services	Hospitality and Tourism	Plastics

#### Introduction

Successful economic development strategies are often based upon the following fundamental premise of building upon the existing assets and strengths of a region. The concept of industry clusters, developed by the Institute for Strategy and Competitiveness at the Harvard Business School, offers a sensible approach to implementing this process for developing economic strategy. A *Cluster* refers to a group of interrelated companies and institutions in a specific discipline which are located within the same economic region or geographic area. As an example, the California wine cluster is composed not only of vineyards, growers, wineries and processing facilities, but also includes irrigation technology, harvesting equipment, fertilizer, pesticides, herbicides, winemaking equipment, bottles, labels, UC Davis, and the Wine Institute. This cluster is illustrated in Figure 1. In addition, as noted in the figure, the wine cluster overlaps with the tourism and food clusters offering opportunities for joint growth and development.

Clusters typically include end product or service companies, suppliers of specialized inputs, components, machinery, specialized services, financial institutions, and firms in related industries. Many clusters also include universities and other institutions providing specialized training, education, and research as well as trade associations. It is important to reemphasize that clusters cut across traditional industry classifications. This type of business environment encourages innovation and increases productivity. Clusters increase the level of competitiveness and cooperativeness between firms. Firms located within an economic region form synergies in order to benefit from both similarities and complementarities of its neighboring firms. These synergies can be formed within a cluster or between clusters. A cluster allows firms within an economic region to develop relationships in order to share valuable resources with relative ease. These factors allow a regional economy to flourish and achieve a high level of prosperity.

Economic development can arise from the birth of a new cluster or the growth of an existing cluster. The automotive cluster is a new cluster in Alabama that has emerged from the initial anchor firm, Mercedes Benz. With the arrival of Mercedes, first, second, and third tier suppliers began to locate and grow in Alabama. Subsequently, Honda opened a vehicle assembly plant and additional suppliers moved to Alabama. The Hyundai plant was another addition, causing the growth of the automotive cluster to continue. Clusters can also develop and grow from overlapping, related clusters. This growth arises at an intersection or an overlap between clusters. A cluster overlap occurs when a particular cluster is complimented by another cluster outside of its industry. For example, the aerospace cluster in Huntsville has contributed to the growth and development of the communications equipment cluster and the information technology cluster. These overlaps show that the skills, assets, and knowledge base from one cluster may be used to support another cluster in some manner. This type of relationship allows for coordination between different industries and fosters economic development. Figure 2 presents an overview of the major industry clusters and illustrates the overlapping nature of clusters into somewhat natural groupings of clusters.

Several implications are readily apparent from Figure 2. First, traditional industry clusters for Alabama including textiles, apparel, forest products, and agricultural products have no or very little overlap with other clusters. Thus, if these clusters decline, as they have over the past decade, the impact is significant because the skills, knowledge base, and other resources are essentially single use. There is little, to no, cluster overlapping. The assets in these clusters, be they human, equipment, or knowledge, are not easily used in other areas. On the other hand, emerging clusters in Alabama such as automotive, information technology, and production technology have significant overlap and potential for growth and innovation.

#### Figure 1

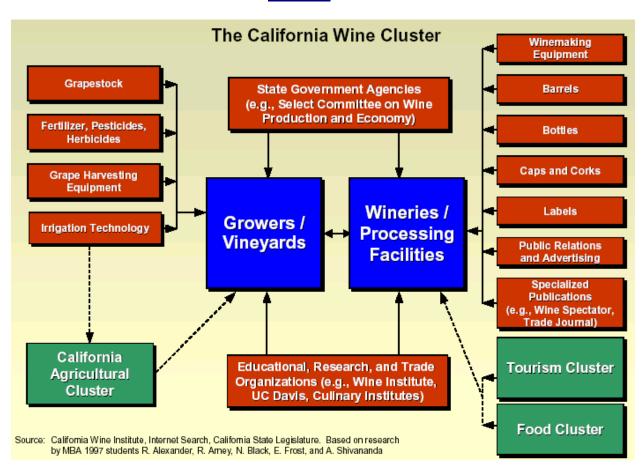
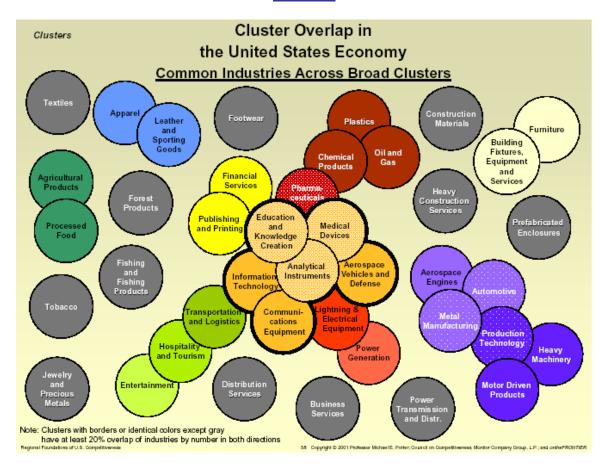


Figure 2



This report presents cluster employment, job creation, job loss and cluster overlap for the economy of Alabama. The employment data is shown for both clusters and subclusters. The subcluster employments shown are from the major cluster areas of the regions. This report begins with the state as a whole, by showing the state's cluster employment for the year 2001, job creation and loss for the years 1990-2001, cluster overlap for the year 2001, and subcluster employment. After the state, the data becomes more detailed, by showing the aforementioned indicators for the economic areas in the state, which include, the Huntsville economic area, the Birmingham economic area, the Montgomery economic area, the Mobile economic area, and the Dothan Economic area. Finally, the data is shown in even finer detail, through the state's metropolitan areas (MSA's). The MSA's include, Huntsville, Birmingham, Montgomery, Mobile, Dothan, Anniston, Decatur, Florence, Tuscaloosa, Auburn-Opelika, and Gadsden.

# Chapter 1 State of Alabama

The clusters referred to in this report are traded clusters. The Harvard Business School defines a traded cluster as "traded industries that sell products and services across economic areas, so they are concentrated in the specific regions where they choose to locate production, due to the competitive advantages afforded by these locations. Employment levels in traded industries thus vary greatly by region, and have no clear link to regional population levels."

#### **Employment**

In 2001, Alabama's total employment was 1,620,592, which was 1.41% of National Employment. Alabama's average wages in 2001 were \$27,861 -vs-\$34,669 for the US, or 19.64% below the national average. Average wage growth per year in Alabama was 3.82% -vs- 4.41% for the US. As shown in Table 1-1 and Figure 1-1, Alabama's 3 largest clusters were business services, followed by, heavy construction services, and financial services. As shown in Table 1-2 Alabama's 3 largest sublcusters were metal steel mills and foundries, accommodations and related services, and final construction.

#### Job Creation/Loss

Alabama's employment growth from 1990-2001 was 1.90%, while the U.S. average was 2.10%. As Figure 1-2 shows, the clusters which experienced the largest growth over this time were the business services cluster gaining about 21,000 jobs, the education and knowledge creation cluster, gaining about 8,000 jobs, and the hospitality and tourism cluster, gaining about 7,000 jobs. Figure 1-2 also shows that Alabama's largest job loss from 1990-2001 occurred in the apparel cluster with a loss of about 31,000 and textiles clusters with an estimated job loss of about 10,000. Current employment in these industries is vulnerable.

#### **Cluster Overlap and Potential for Growth**

Figure 1-3 shows the largest 15 clusters for the state of Alabama. As Figure 2-3 shows Alabama has areas of overlap between its major clusters. The first grouping includes, financial services and education and knowledge creation. Another grouping includes the transportation and logistics and hospitality and tourism clusters. A third grouping occurs between the metal manufacturing and automotive clusters. These overlaps show the industries that would be good candidates for growth and development for the state. These industries are good candidates for growth because some of the necessary support base is already in place to support the growth of industries already existing in the state or industries that do not already exist in the state that are related to the overlapping clusters.

# Table 1-1 State of Alabama Total Employment by Cluster, 2001

<u>Cluster</u>	<b>Employment</b>
Business Services	51,811
Heavy Construction Services	32,863
Financial Services	27,742
Metal Manufacturing	26,884
Textiles	25,010

## Table 1-2 State of Alabama Total Employment by Subcluster, 2001

<u>Cluster</u>	<u>Subcluster</u>	<b>Employment</b>
Business Services	Computer Programming	13,965
Hospitality & Tourism	Accommodations & Related Services	13,671
Construction Services	Final Construction	13,120
Business Services	Management Consulting	11,906
Financial Services	Insurance Products	11,384
Metal Manufacturing	Metal Steel Mills & Foundries	11,357
Education &	Educational Institutions	10,283
Knowledge Creation		
Automotive	Automotive Parts	10,007
Financial Services	Depository Institutions	8,214

Figure 1-1
State of Alabama
Total Employment by Traded Cluster, 2001

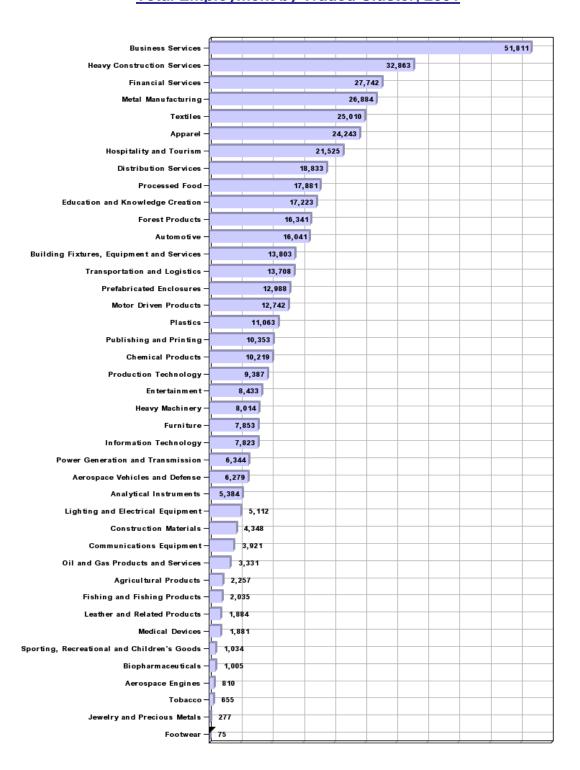


Figure 1-2
State of Alabama
Job Creation by Traded Cluster, 1990-2001

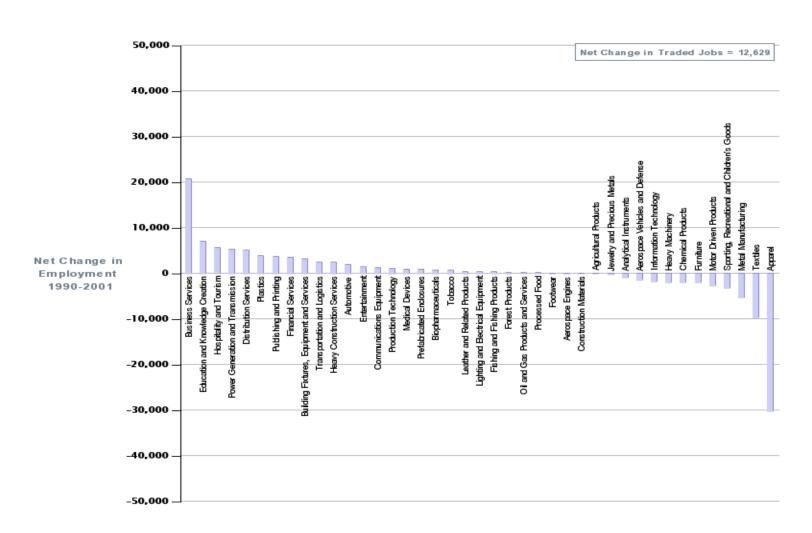
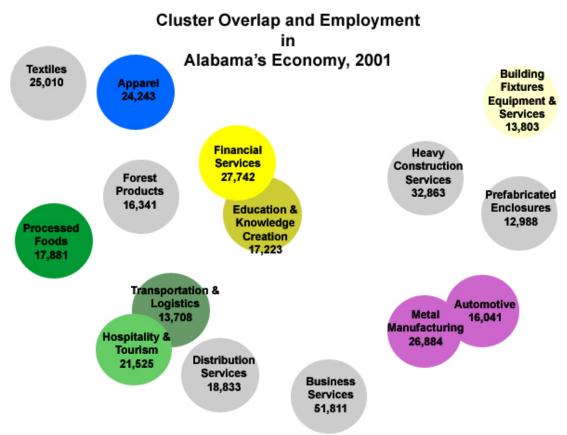


Figure 1-3



Data collected from Harvard Business School, Chart by Matthew J. Faulkner, UAH

The following chapters contain data for the economic and metropolitan areas in Alabama. Economic areas encompass all Alabama counties, rural and urban; therefore, they cover a larger area than the metropolitan areas. Metropolitan areas (MSA's) encompass primarily urban counties. Table 1-3 shows the counties included within the economic areas, while Table 1-4 shows the counties included within the MSA's. Figure 1-4 shows the economic areas for Alabama and other southeastern states.

Figure 1-4
Economic Areas

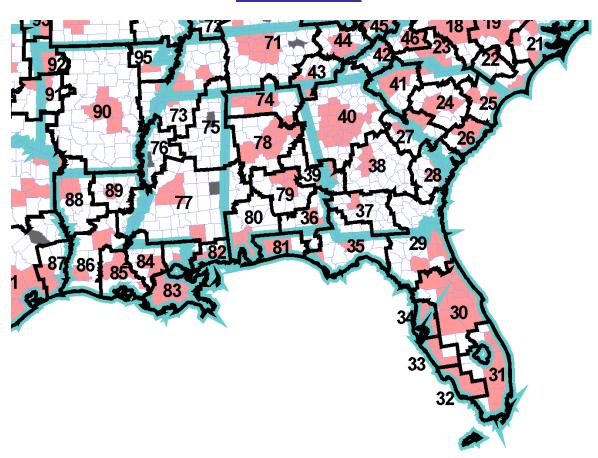


Table 1-3
Counties Located in Alabama Economic Areas

Economic Area	<u>Counties</u>
Birmingham, AL	Bibb, Blount, Calhoun, Chilton, Cullman, Fayette, Hale, Jefferson, Marion, St. Clair, Shelby, Talladega, Tuscaloosa, Walker, Winston
Dothan, AL-FL-GA	Barbour, Coffee, Covington, Dale, Geneva, Henry, Houston, Holmes (FL), Washington (FL), Quitman (GA)
Huntsville, AL-TN	Colbert, Dekalb, Etowah, Franklin, Jackson, Lauderdale, Lawrence, Limestone, Madison, Marshall, Morgan, Lincoln (TN)
Mobile, AL	Baldwin, Clarke, Conecuh, Escambia, Mobile, Monroe, Washington, Wilcox
Montgomery, AL	Autauga, Bullock, Butler, Crenshaw, Dallas, Elmore, Lowndes, Montgomery, Perry, Pike

### Table 1-4 Counties Located in Alabama Metropolitan Areas

	Metropolitan Area	Counties
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Anniston, AL Calhoun Auburn-Opelika, AL Lee

Birmingham, AL Blount, Jefferson, St. Clair, Shelby

Decatur, AL Lawrence, Morgan
Dothan, AL Dale, Houston
Florence, AL Colbert, Lauderdale

Gadsden, AL Etowah

Huntsville, AL Limestone, Madison Mobile, AL Baldwin, Mobile

Montgomery, AL Autauga, Elmore, Montgomery

Tuscaloosa, AL Tuscaloosa

# Chapter 2 Birmingham, AL Economic Area

#### **Employment**

Total 2001 employment in the Birmingham, AL economic area was 637,177, which was 0.55% of national employment. Birmingham, AL economic area's average wages in 2001 were \$30,522 -vs- \$34,669 for the US, or 11.96% below the national average. Average wage growth per year in the Birmingham, AL economic area was 3.92% -vs- 4.41% for the US. As Table 2-1 and Figure 2-1 show, the 3 largest clusters in this economic area were business services, financial services, and metal manufacturing. As Table 2-2 shows, the 3 largest subclusters in this area were iron steel mills & foundries, final construction, and insurance products.

#### **Job Creation/Loss**

Employment growth from 1990-2001 in the Birmingham, AL economic area was 1.90% -vs.- 2.10% for the US. As shown in Figure 2-2, the largest job creation from 1990-2000 occurred in the business services cluster, gaining about 9,000 jobs, the hospitality and tourism cluster, gaining about 3,800 jobs, and the financial services cluster gaining about 3,700 jobs. Figure 2-2 also shows that the largest job loss from 1990-2001 occurred in the apparel cluster, losing about 8,000 jobs, the textiles cluster, losing about 2,000 jobs, and the heavy construction services cluster, losing about 1,300 jobs.

#### **Cluster Overlap and Potential for Growth**

Figure 2-3 shows the largest 15 clusters for the Birmingham Economic Area. As Figure 2-3 shows the Birmingham Economic Area has areas of overlap between its major clusters. The first grouping includes, education and knowledge creation, financial services, and publishing and printing. Another grouping includes the automotive cluster, the metal manufacturing cluster, and the motor driven products cluster. As Figure 2 shows, there are other clusters that overlap with these significant clusters. One of these clusters is motor driven products. Table 2-3 lists the subclusters included within these clusters. This table lists the specific industries that may be targeted for growth and development.

Table 2-1
Birmingham, AL Economic Area
Total Employment by Cluster, 2001

<u>Cluster</u>	<b>Employment</b>
Business Services	21,169
Financial Services	17,657
Metal Manufacturing	16,597
Heavy Construction Services	16,539
Hospitality and Tourism	8,691

Table 2-2
Birmingham, AL Economic Area
Total Employment by Subcluster, 2001

<u>Cluster</u>	<u>Subcluster</u>	<b>Employment</b>
Metal Manufacturing	Iron Steel Mills & Foundries	9,205
Financial Services	Insurance Products	7,430
Heavy Construction	Final Construction	7,054
Business Services	Management Consulting	5,567
Hospitality & Tourism	Accommodations & Related Services	5,072
Business Services	Computer Programming	4,564
Financial Services	Depository Institutions	4,531
Distribution Services	Merchandise & Warehousing	3,841
Business Services	Engineering Services	3,603
Prefabricated Enclosures	Mobile Homes	3,387

Figure 2-1
Birmingham, AL Economic Area
Total Employment by Traded Cluster, 2001

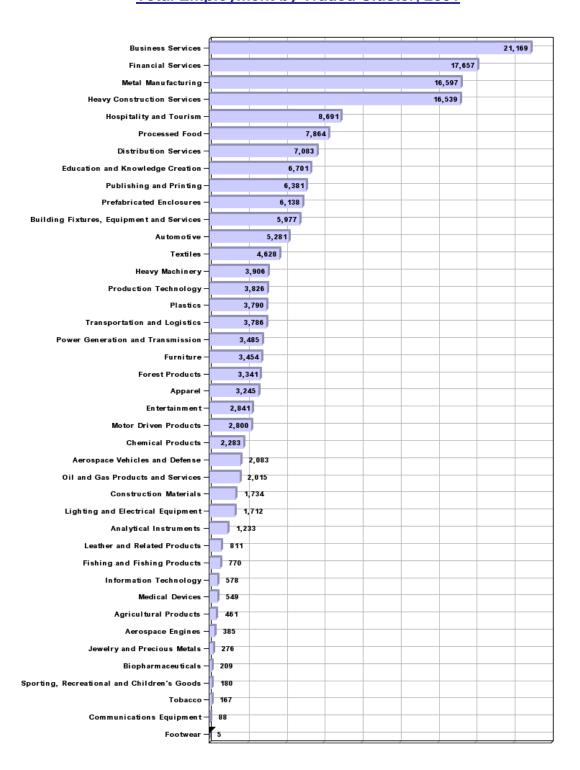


Figure 2-2
Birmingham, AL Economic Area
Job Creation by Traded Cluster, 1990-2001

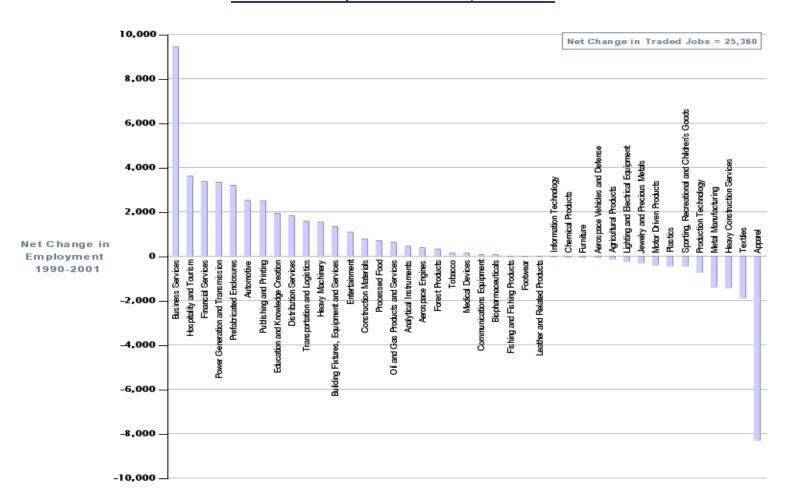
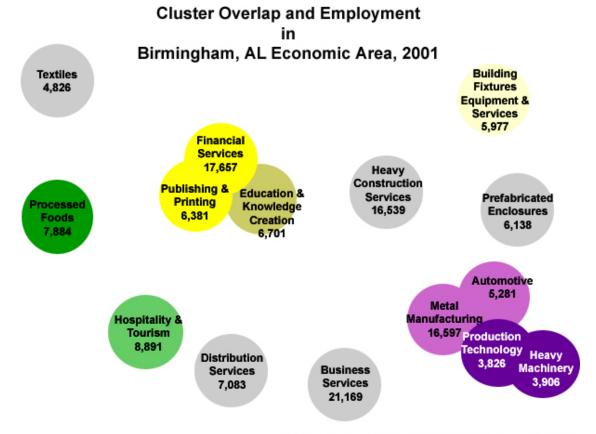


Figure 2-3



Data Collected from Harvard Business School, Chart by Matthew J. Faulkner, UAH

## Table 2-3 <u>Birmingham, AL Economic Area Major Subcluster</u> Employment and Potential for Growth

Subclusters with	Subclusters with
<b>Major Employment</b>	Minor or no Employment

Cluster

**Financial Services** 

**Subclusters** 

Insurance Products Ris
Depository Institutions Inv
Health Plans Re

Securities Brokers,

Dealers, and Exchanges

Risk Capital Providers
Investment Funds

Real Estate Investment -

Trusts

Passenger Car Leasing Information Providers

Computer and -

**Communications Services** 

**Printing Services** 

Patent Owners and Lessors Marketing Related Services Research Organizations

Cluster

**Publishing and Printing** 

**Subclusters** 

Publishing Printing Services Paper Products News Syndicates Signs and Advertising -

**Specialties** 

Radio, TV, Publisher -Representatives Printing Inputs

Specialty Paper Products Inked Paper and Ribbons Office Equipment -

and Supplies

Marketing Related Services
Printing - Related Machinery
Online Information Services

Computer Services Research Organizations Research Facilities

#### Cluster

Education and -Knowledge Creation

#### **Subclusters**

Educational Institutions Research Organizations **Educational Facilities** 

Patent Owners and Lessors

Supplies

Research Related Instruments

Pharmaceuticals Publishing Printing

Communications Services

Marketing and Information -

Services

Online Information Services

Computer Services
Prepackaged Software
Computer and Software Wholesaling and Services
Computer Equipment

#### Cluster

Transportation and -

Logistics

#### **Subclusters**

Air Transportation

Transportation Arrangement -

and Warehousing

Bus Transportation

Marine Transportation

Ship Building Trucking Terminal

Airports

**Bus Terminals** 

Passenger Transportation
Communication Equipment -

and Related Services Rental or Railroad Cars Computer Services and -

Equipment

#### Cluster

Hospitality and Tourism

#### **Subclusters**

Accommodations and Related - Water Passenger -

Services Transportation

Tourism Related Services Boat Related Services

**Tourism Attractions** 

Ground Transportation Other Local Transportation Related Professional -

Services

Other Attractions
Air Services

Vehicle Distribution and -

Wholesaling

**Facilities Support Services** 

#### Cluster

Automotive

#### **Subclusters**

Automotive Parts Motor Vehicles Automotive Components Forgings and Stampings

Flat Glass

Production Equipment Small Vehicles and Trailers

Marine, Tank, and -Stationary Engines Related Parts

Motors and Generators

Related Vehicles Metal Processing Machine Tools

Related Process Machinery Industrial Trucks and Tractors

**Die-Castings** 

#### Cluster

Metal Manufacturing

#### **Subcluster**

Iron Steel Mills and Foundries

Fabricated Metal Products

Metal Processing Metal Furniture Metal Alloys

Primary Metal Products
Precision Metal Products

**Fasteners** 

Wire and Springs

Nonferrous Mills and Foundries

**Environmental Controls** 

**Pumps** 

Saw Blades and Handsaws General Industrial Machinery Laundry and Cleaning Equipment

**Metal Armaments** 

Measuring and Dispensing -

**Pumps** 

Tools, Dies, and Fixtures Paints and Allied Products Lubricating Oils and Greases

**Abrasive Products** 

Metalworking Machinery and -

Components

Related Metal Processing Industrial Furnaces and Ovens Automotive Parts and Equipment

**Hoists and Cranes** Related Metal Products Motorcycles and Bicycles

#### Cluster

#### **Production Technology**

#### **Subclusters**

Process Equipment -Subsystems and Components Hoists and Cranes Fabricated Plate Work Ball and Roller Bearings

Machine Tool and Accessories

**Process Machinery Industrial Patterns** 

Industrial Trucks and Trailers Production Machinery and -

Components

Blast Furnaces and Steel Mills

Household Appliances **Abrasive Products** Metal Heat Testing **Process Equipment** 

Vehicle and Heavy Stamping **Construction Machinery** 

Castings, Forgings, and Metal -

Alloys

#### Cluster

Motor Driven Products

#### **Subclusters**

Tires and Inner Tubes Refrigeration and Heating -**Products** 

Motors and Generators

**Batteries** 

Motorized Equipment

**Appliances** 

Specialized Pumps **Specialized Machinery** 

Marine, Tank, and Stationary -

**Engines** 

Motorcycles and Bicycles
Metal Processing
Related Appliances
Hoists and Cranes
Printing Trades Machinery
Elevators and Moving Stairways
Air and Gas Compressors
Power Transmission, Motors and Pumps
Control Devices

# Chapter 3 Dothan, AL Economic Area

#### **Employment**

Total 2001 employment in the Dothan, AL economic area was 102,654, which was 0.09% of national employment. Dothan, AL economic area's average wages in 2001 were \$24,133 -vs- \$34,669 for the US, or 30.39% below the national average. Average wage growth per year in the Dothan, AL economic area was 4.40% -vs- 4.41% for the US. As Table 3-1 and Figure 3-1 show, the 3 largest clusters in this area were textiles, heavy construction services, and transportation and logistics. As Table 3-2 shows, the 3 largest subclusters in this area were airports, trucks and trailers, and fibers.

#### **Job Creation/Loss**

Employment growth per year from 1990-2001 in the Dothan, AL-FL-GA economic area was 0.98% -vs- 2.10% for the US. As Figure 3-2 shows the largest job creation from 1990-2001 in the Dothan Alabama Economic area occurred in the business services cluster, gaining about 8,000 jobs, the financial services cluster, gaining about 3,000 jobs, and the hospitality and tourism cluster, gaining about 2,700 jobs. Figure 3-2 also shows that the largest job loss in from 1990-2001 in this area occurred in the heavy construction services cluster, losing about 2,500 jobs, the metal manufacturing cluster, losing about 1,600 jobs, and the apparel cluster losing about 1,000 jobs.

#### **Cluster Overlap and Potential for Growth**

Figure 3-3 shows the largest 15 clusters for the Dothan Economic Area. As Figure 3-3 shows the Dothan Economic Area has areas of overlap between its major clusters. The first grouping includes, financial services, publishing and printing, and aerospace vehicles and defense. Another grouping includes transportation and logistics, hospitality and tourism, entertainment. As Figure 2 shows, there are other clusters that overlap with these significant clusters. Another cluster that could possibly be developed in this area is production technology. This cluster is a compliment to the motor driven products cluster. Table 3-3 lists the subclusters included within these clusters. This table lists the specific industries that may be targeted for growth and development.

Table 3-1
Dothan, AL Economic Area
Total Employment by Cluster, 2001

<u>Cluster</u>	<b>Employment</b>
Textiles	3,849
Heavy Construction Services	3,382
Transportation and Logistics	2,154
Hospitality and Tourism	2,059
Furniture	2,052

## Table 3-2 Dothan, AL Economic Area Total Employment by Subcluster, 2001

<u>Cluster</u>	<u>Subcluster</u>	<b>Employment</b>
Transportation & Logistics	Airports	1,782
Textiles	Fibers	1,750
Furniture	Furnishings	1,500
Hospitality & Tourism	Accommodations & Related Services	1,416
Textiles	Fabric Mills	1,041
Distribution Services	Farm Materials & Supplies Wholesaling	836
Motor Driven Products	Tires & Inner Tubes	750
Entertainment	Recorder Products	750
Apparel	Men's Clothing	577
Apparel	Women's & Children's Clothing	577

Figure 3-1
Dothan, AL Economic Area
Total Employment by Traded Cluster, 2001

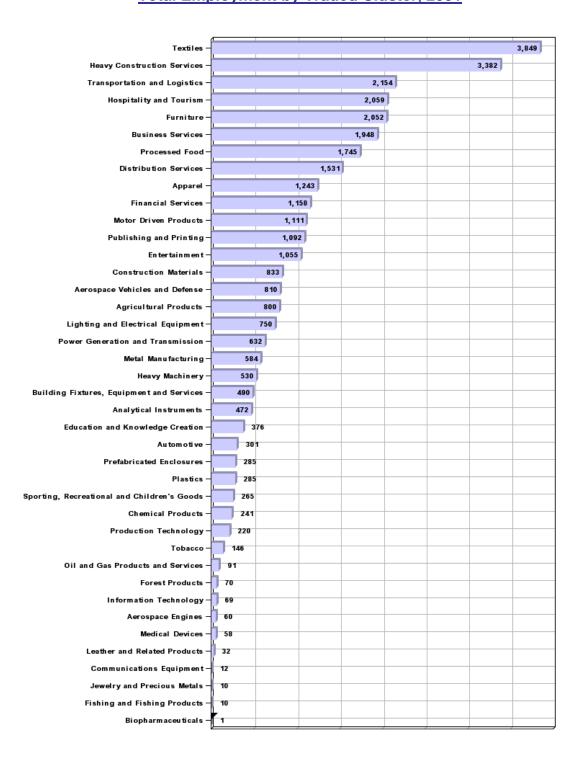


Figure 3-2
Dothan, AL Economic Area
Job Creation by Traded Cluster, 1990-2001

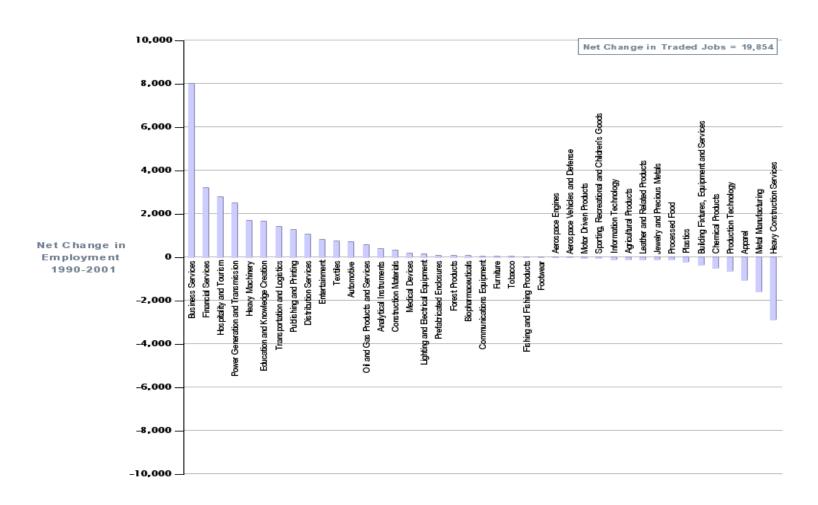
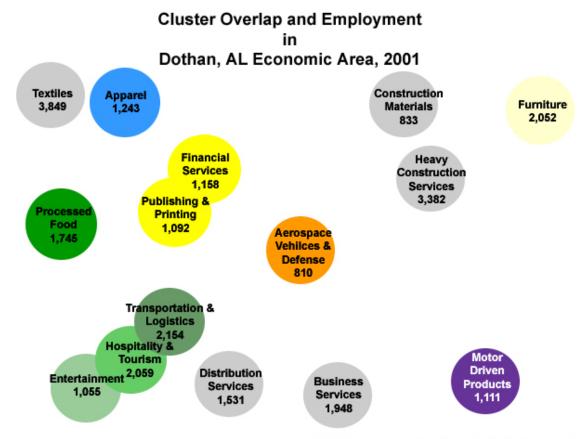


Figure 3-3



Data Collected from Harvard Business School, Chart by Matthew J. Faulkner, UAH

# Table 3-3 **Dothan, AL Economic Area Major Subcluster Employment and Potential for Growth**

Subclusters with	Subclusters with
<b>Major Employment</b>	Minor or no Employment

Cluster

Financial Services

**Subclusters** 

Insurance Products Risk Capital Providers **Depository Institutions** Investment Funds

Real Estate Investment -

Trusts

Passenger Car Leasing Information Providers

Computer and -

**Communications Services** 

**Printing Services** 

Patent Owners and Lessors Marketing Related Services Research Organizations

Health Plans

Securities Brokers, Dealers, and Exchanges

Cluster

**Publishing and Printing** 

**Subclusters** 

Signs and Advertising -

Specialties

**News Syndicates** Radio, TV, Publisher -

Representatives

**Printing Inputs** 

**Specialty Paper Products** Inked Paper and Ribbons

Office Equipment -

and Supplies

Marketing Related Services Printing - Related Machinery Online Information Services

Computer Services Research Organizations Research Facilities **Printing Services** Paper Products

# Publishing

# Cluster

Aerospace Vehicles -

and Defense

# **Subclusters**

Aircraft Missiles and Space Vehicles

Defense Equipment

Distribution and Wholesaling

Metallic Parts
Electronic Parts
Instruments

Semiconductor and -

Computers

Related Equipment

Communications Equipment Software and Computer -

Services Research

# Cluster

Transportation and -

Logistics

# **Subclusters**

Airports Air Transportation

Bus Transportation Trucking Terminal Bus Terminals

Passenger Transportation
Communications Equipment -

and Services

Rental of Railroad Cars

Computer Services and Equipment

Ship Building

Marine Transportation

Transportation Arrangement -

and Warehousing

# Cluster

Hospitality and Tourism

# **Subclusters**

Accommodations and -

Related Services

Water Passenger - Transportation

**Boat Related Services** 

Ground Transportation
Other Local Transportation
Related Professional -

Services

Other Attractions

Air Services

Vehicle Distribution and -

Wholesaling

Facilities Support Services Tourism Related Services

**Tourism Attractions** 

### Cluster

Entertainment

# **Subclusters**

**Recorded Products** 

Video Production and Distribution

**Entertainment Equipment** 

**Entertainment Related Services** 

Entertainment Venues

Distribution and Wholesaling

Marketing and Promotional Services

Related Attractions News Syndicates

Audio and Video Equipment

### Cluster

Motor Driven Products

# **Subclusters**

Tires and Inner Tubes

Motors and Generators

**Batteries** 

Motorized Equipment Specialized Pumps Specialized Machinery

Marine, Tank and Stationary -

**Engines** 

Motorcycles and Bicycles

Metal Processing Related Appliances Hoists and Cranes

Printing Trades Machinery

Elevators and Moving Stairways

Air and Gas Compressors
Power Transmission, Motors -

and Pumps
Control Devices

Refrigeration and -Heating Equipment Appliances

# Cluster

**Production Technology** 

# **Subclusters**

No Significant Subclusters Hoists and Cranes

Industrial Patterns Fabricated Plate Work

Industrial Trucks and Tractors

Ball and Roller Bearings Production Machinery and -

Components

Blast Furnaces and Steel Mills

Household Appliances Abrasive Products

Metal Heat Treating

**Process Equipment** 

Vehicle and Heavy Stamping

**Construction Machinery** 

Casting, Forgings and Metal Alloys

**Process Equipment** 

Subsystems and Components -

**Process Machinery** 

Machine Tools and Accessories

# Chapter 4 Huntsville, AL Economic Area

# **Employment**

Total employment in the Huntsville, AL economic area in 2001 was 365,958, which was 0.32% of national employment. Huntsville, AL economic area's average wages in 2001 were \$26,987 -vs- \$34,669 for the US, or 22.16% below the national average. Average wage growth per year in Huntsville, AL economic area was 3.36% -vs- 4.41% for the US. As Table 4-1 and Figure 4-1 show, the Huntsville economic area's largest clusters were business services, apparel, and automotive. As Table 4-2 shows, the largest subclusters in this economic were, hosiery and other garments, automotive parts, and engineering services.

# **Job Creation/Loss**

Employment growth per year from 1990-2001 in the Huntsville, AL economic area was 2.11% -vs.- 2.10% for the US. As Figure 4-2 shows, in the Huntsville economic area, the largest job creation from 1990-2001 occurred in the business services cluster, gaining about 5,000 jobs, the education and knowledge creation cluster, gaining about 3,800 jobs, and the heavy machinery cluster, gaining about 1,900 jobs. Figure 4-2 also shows that the largest job loss from 1990-2001 occurred in the apparel cluster, losing about 8,000 jobs, the aerospace vehicles and defense cluster, losing about 3,800 jobs, and the automotive cluster, losing about 2,100 jobs.

# **Cluster Overlap and Potential for Growth**

Figure 4-3 shows the largest 15 clusters for the Huntsville Economic Area. As Figure 4-3 shows the Huntsville Economic Area has areas of overlap between its major clusters. The first grouping includes education and knowledge creation, analytical instruments, and information technology. Another grouping occurs between the automotive, metal manufacturing, and motor driven products clusters. As Figure 2 shows, there are other clusters that overlap with these significant clusters. Some other clusters that could be developed to compliment these areas are medical devices, aerospace engines, and production technology. The transportation and logistics cluster could be a nice compliment to the hospitality and tourism cluster. Table 4-3 lists the subclusters included within these clusters. This table lists the specific industries that may be targeted for growth and development.

Table 4-1
Huntsville, AL Economic Area
Total Employment by Cluster, 2001

<u>Cluster</u>	<b>Employment</b>
Business Services	19,899
Apparel	11,689
Automotive	9,382
Prefabricated Enclosures	7,585
Motor Driven Products	7,527

Table 4-2
Huntsville, AL Economic Area
Total Employment by Subcluster, 2001

<u>Cluster</u>	<u>Subcluster</u>	<b>Employment</b>
Business Services	Engineering Services	7,668
Automotive	Automotive Parts	7,442
Apparel	Hosiery & Other Garments	6,825
Business Services	Computer Programming	5,875
Information Technology	Computers	4,125
Motor Driven Products	Refrigeration & Heating Equipment	3,868
Education & Knowledge Creation	Research Organizations	3,860
Motor Driven Products	Tires & Inner Tubes	3,620
Analytical Instruments	Electronic Components	3,406
Prefabricated Enclosures	Aluminum Processing	3,059

Figure 4-1
Huntsville, AL Economic Area
Total Employment by Traded Cluster, 2001

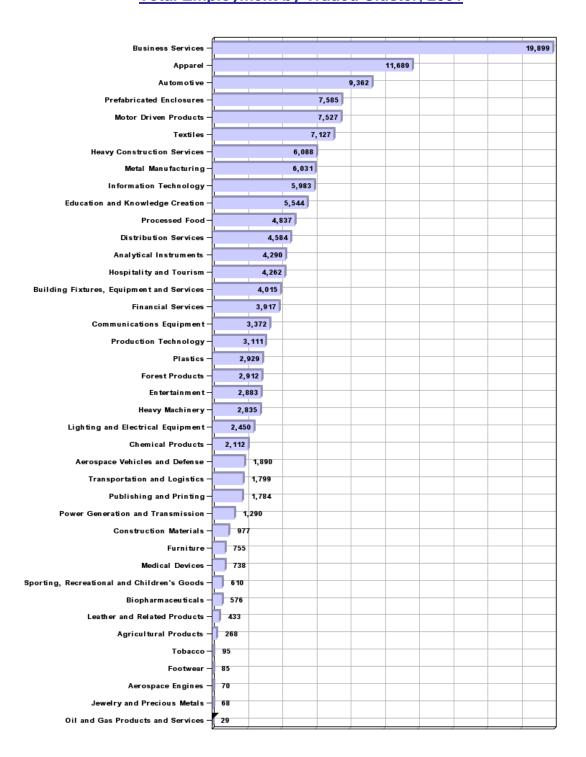


Figure 4-2
Huntsville, AL Economic Area
Job Creation by Traded Cluster, 1990-2001

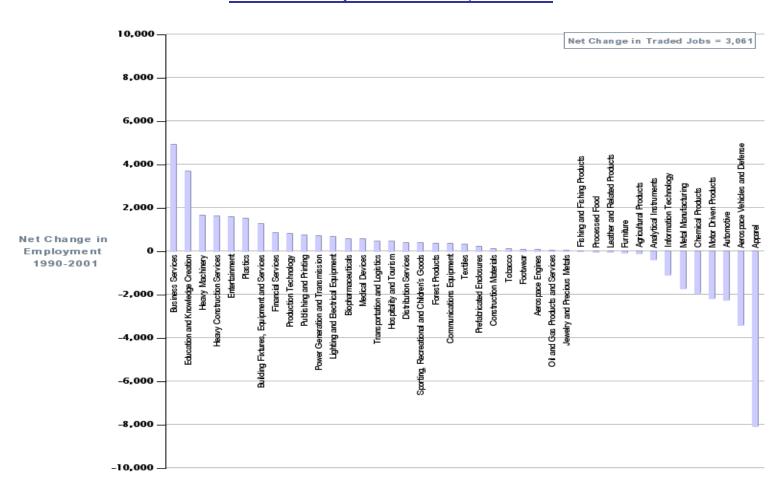
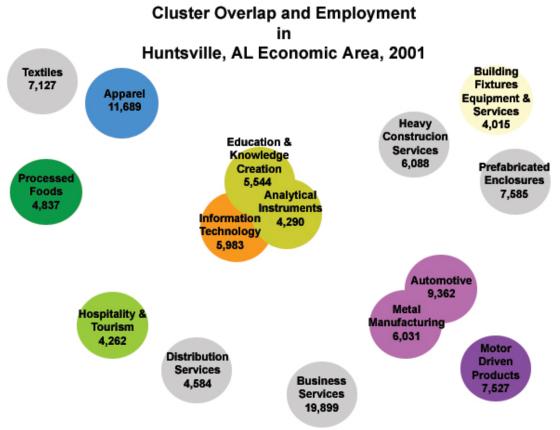


Figure 4-3



Data Collected from Harvard Business School, Chart by Matthew J. Faulkner UAH

# Table 4-3 <u>Huntsville, AL Economic Area Major Subcluster</u> Employment and Potential for Growth

Subclusters with Subclusters with Major Employment Minor or no Employment

Cluster

Automotive

**Subclusters** 

Automotive Parts Motor Vehicles

Production Equipment Automotive Components

Forgings and Stampings

Flat Glass

Cluster

Metal Manufacturing

**Subclusters** 

Iron and Steel Mill Foundries Metal Alloys

Metal Processing Primary Metal Products
Metal Furniture Precision Metal Products

Fabricated Metal Products Fasteners

Wire and Springs
Nonferrous Mills and -

Foundries

**Environmental Controls** 

Pumps

Saw Blades and Handsaws General Industrial Machinery Laundry and Cleaning Equipment

**Metal Armaments** 

Measuring and Dispensing -

Pumps

Tools, Dies, and Fixtures Plants and Allied Products Lubricating Oils and Greases

**Abrasive Products** 

Metalworking Machinery and -

Components

Related Metal Processing Industrial Furnaces and Ovens

Automotive Parts and -

Equipment

Hoists and Cranes Related Metal Products

# Motorcycles and Bicycles

# Cluster

Motor Driven Products

### **Subcluster**

Refrigeration and -Heating Equipment Tires and Inner Tubes Motors and Generators

**Batteries** 

Motorized Equipment

**Appliances** 

Specialized Pumps Specialized Machinery

Marine, Tank and Stationary -

**Engines** 

Motorcycles and Bicycles

Metal Processing Related Appliances Hoists and Cranes

Printing Trades Machinery Elevators and Moving Stairways Air and Gas Compressors Power Transmission, Motors -

and Pumps
Control Devices

# Cluster

Information Technology

# **Subcluster**

Computers Software Electronic Components and -

Assemblies Peripherals

Communication Services
Distribution and Wholesaling
Other Electronic Components -

and Parts

Recording Media Services
Online Information Services

Computer Services

Instruments

Communication Equipment Research Organizations

# Cluster

Education and -Knowledge Creation

# **Subcluster**

Research Organizations

**Educational Facilities** 

Educational Institutions

Plant Owners and Lessors

Supplies

Research Related Instruments

Pharmaceuticals
Publishing
Printing

Communications Services

Marketing and Information -

Systems

Online Information Services

Computer Services
Prepackaged Software
Computer and Software Wholesaling and Services
Computer Equipment

## Cluster

# **Analytical Instruments**

# **Subcluster**

Electronic Components Laboratory Instruments Optical Instruments
Process Instruments

Search and Navigation Equipment Distribution and Wholesaling

Electronic Parts
Other Parts

Medical Equipment

Related Process Equipment

Related Equipment Computer and Software -

Services

Research Organizations

## Cluster

# Aerospace Engines

# **Subcluster**

no major subclusters

Aircraft Engines

Precision Metal Products Engine and Other Instruments

Parts and Components

Foundries

Parts Processing
Nonferrous Processing

Machine Tools
Aircraft and Parts

# Cluster

**Production Technology** 

### **Subcluster**

**Process Equipment** 

Subsystems and Components

**Industrial Patterns** 

Fabricated Plate Work

**Hoists and Cranes** 

-

Process Machinery Machine Tools and

Accessories

china Tools and

Ball and Roller Bearings Production Machinery and -

Industrial Trucks and Tractors

Components

Blast Furnaces and Steel Mills

Household Appliances Abrasive Products Metal Heat Treating Process Equipment

Vehicle and Heavy Stamping Construction Machinery

Casting, Forgings and Metal Alloys

Cluster Transportation and Logistics

**Subcluster** Transportation Arrangement -

and Warehousing

Air Transportation

**Bus Transportation** 

Marine Transportation

Ship Building

**Trucking Terminals** 

Airports

**Bus Terminals** 

Passenger Transportation

Communications Equipment and -

Services

Rental of Railroad Cars

Computer Services and Equipment

Cluster

**Medical Devices** 

**Subcluster** 

Surgical Instruments -

and Supplies

**Dental Instruments and Supplies** 

Ophthalmic Goods Medical Equipment Diagnostic Substances Biological Products Laboratory Apparatus Electronic Components

Plastic Parts Metal Parts

Online Information Services

Precision Instruments
Computer Equipment
Pharmaceutical Products
Research Organizations

# Chapter 5 Mobile, AL Economic Area

# **Employment**

In 2001, employment in the Mobile, AL economic area was 233,365, which was 0.2% of national employment. Mobile, AL economic area's average wages in 2001 were \$26,443 -vs- \$34,669 for the US, or 23.73% below the national average. Average wage growth per year in the Mobile, AL economic area was 3.81% -vs- 4.41% for the US. As Table 5-1and Figure 5-1 show, the 3 largest clusters in the Mobile economic area were business services, transportation and logistics, and heavy construction services. As Table 5-2 shows, the 3 largest subclusters were paper mills, intermediate chemicals and gasses, and accommodations and related services.

# **Job Creation/Loss**

Employment growth per year from 1990-2001 in the Mobile, AL economic area was 2.39% -vs.- 2.10% for the US. As Figure 5-2 shows the largest job creation from 1990-2001 for the Mobile economic area occurred in the business services cluster, gaining about 2,400 jobs, the aerospace vehicles and defense cluster, gaining about 1,500 jobs, and the heavy construction services cluster, gaining about 1,300 jobs. Figure 5-2 also shows that the area lost the most jobs from 1990-2001 in the forest products cluster, losing about 2,100 jobs, the transportation and logistics cluster, losing about 1,300 jobs, and the textiles cluster, losing about 1,000 jobs.

# Cluster Overlap and Potential for Growth

Figure 5-3 shows the largest 15 clusters for the Mobile Economic Area. As Figure 5-3 shows the Mobile Economic Area has areas of overlap between its major clusters. The first grouping includes, chemical products, financial services, education and knowledge creation, and aerospace vehicles and defense. Another grouping occurs between the transportation and logistics, hospitality and tourism, and distribution services clusters. A third grouping occurs between the metal manufacturing and production technology clusters. Table 5-3 lists the subclusters included within these clusters. This table lists the specific industries that may be targeted for growth and development.

Table 5-1
Mobile, AL Economic Area
Total Employment by Cluster, 2001

<u>Cluster</u>	<b>Employment</b>
Business Services	5,555
Transportation and Logistics	4,452
Heavy Construction Services	4,321
Chemical Products	4,241
Hospitality and Tourism	3,861

Table 5-2
Mobile, AL Economic Area
Total Employment by Subcluster, 2001

<u>Cluster</u>	<u>Subcluster</u>	<b>Employment</b>
Chemicals Products	Intermediate Chemicals & Gasses	5,356
Forest Products	Paper Mills	3,462
Hospitality & Tourism	Accommodations & Related Services	3,036
Aerospace Vehicles & Defense	Aircraft	2,300
Heavy Construction Services	Final Construction	2,074
Business Services	Management Consulting	1,941
Furniture	Furniture	1,899
Transportation & Logistics	Ship Building	1,760
Business Services	Engineering Services	1,583
Education & Knowledge Creation	Educational Institutions	1,078

Figure 5-1
Mobile, AL Economic Area
Total Employment by Traded Cluster, 2001

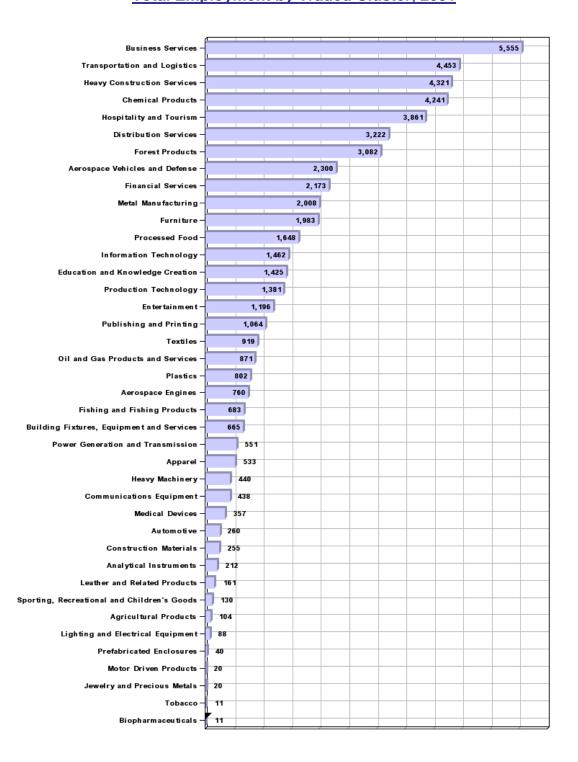


Figure 5-2
Mobile, AL Economic Area
Job Creation by Traded Cluster, 1990-2001

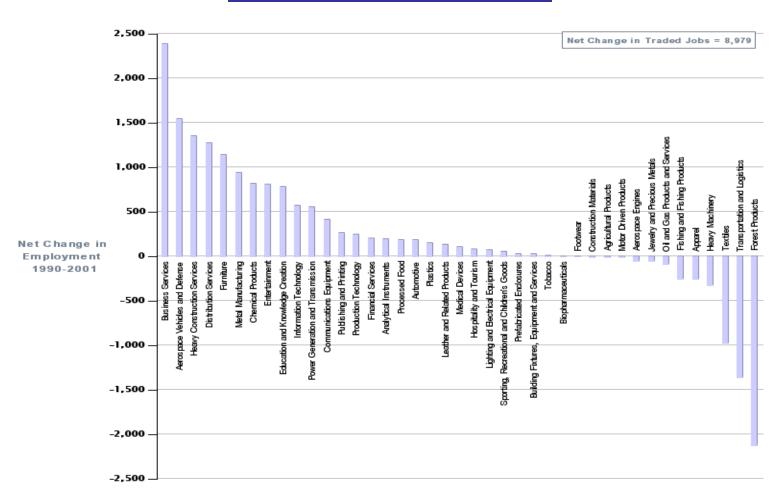
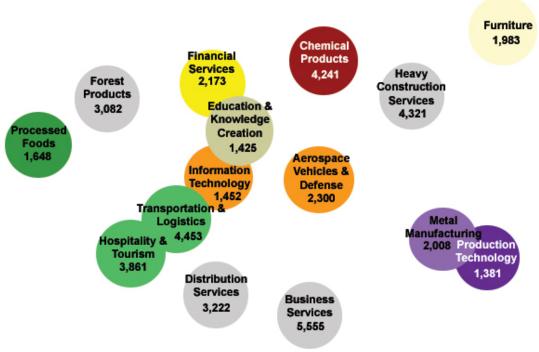


Figure 5-3

# Cluster Overlap and Employment in Mobile, Alabama Economic Area's Economy, 2001



Data Collected from Harvard Business School, Chart designed by Matthew J. Faulkner UAH

# Table 5-3 <u>Mobile, AL Economic Area Major Subcluster</u> <u>Employment and Potential for Growth</u>

Subclusters with

Major Employment

Minor or no Employment

Cluster

**Chemical Products** 

**Subclusters** 

Intermediate Chemicals -

and Gasses

Other Processed Chemicals

Packaged Chemical Products

Refractories

Leather Training and -

Finishing
Ammunition
Special Packaging
Treated Garments

Hydrocarbons Petrochemicals

Plastics, Resins and Products

Pharmaceuticals

Diagnostics and Biological -

**Products** 

**Related Consumer Products** 

Other Packaging

**Processing Instruments** 

Cluster

**Financial Services** 

**Subclusters** 

Insurance Products
Depository Institutions

Securities Brokers, Dealers -

and Institutions

Health Plans

Risk Capital Providers

**Investment Funds** 

Real Estate Investment Trusts

Passenger Car Leasing Information Providers

Computer and Communication -

Services

**Printing Services** 

Patent Owners and Lessors Marketing Related Services Research Organizations

Cluster

Education and Knowledge -

# Creation

### **Subclusters**

Educational Institutions Research Organizations

Educational Facilities
Plant Owners and Lessors

Supplies

Research Related Instruments

Pharmaceuticals
Publishing
Printing

Communications Services

Marketing and Information -

Services

Online Information Services

Computer Services
Prepackaged Software
Computer and Software Wholesaling and Services
Computer Equipment

# Cluster

Aerospace Vehicles and -

Defense

# **Subclusters**

Aircraft Missiles and Space Vehicles

Defense Equipment

Distribution and Wholesaling

Metallic Parts Electronic Parts Instruments

Semiconductors and Computers

Related Equipment

Communications Equipment Software and Computer Services

Research

# Cluster

Transportation and Logistics

# **Subclusters**

Ship Building

Marine Transportation
Transportation Arrangement -

and Warehousing

Air Transportation Bus Transportation Trucking Terminal

Airports

**Bus Terminals** 

Passenger Transportation
Communications Equipment -

and Services

Rental of Railroad Cars

Computer Services and Equipment

# Cluster

Hospitality and Tourism

# **Subclusters**

Accommodations and Related - Tourism Related Services

Services Water Passenger Transportation

Tourism Attractions Ground Transportation

Boat Related Services Other Local Transportation

Related Professional Services

Other Attractions
Air Services

Vehicle Distribution - and Wholesaling

Facilities Support Services

# Cluster

Distribution Services

# **Subcluster**

Food Products Wholesaling Merchandise Wholesaling Catalog and Mail Order Apparel and Accessories -

Wholesaling

Farm Materials and Supplies -

Wholesaling

Transportation Vehicles and -

**Equipment Distribution** 

Special Warehousing and Storage Jewelry and Precious Stone -

Wholesaling

Construction Machinery Wholesaling

# Chapter 6 Montgomery, AL Economic Area

# **Employment**

Total 2001 employment in the Montgomery, AL economic area was 168,100, which was 0.15% of national employment. Montgomery, AL economic area's average wages in 2001 were \$26,620 -vs- \$34,669 for the US, or 23.22% below the national average. Average wage growth per year in the Montgomery, AL economic area was 4.05% -vs- 4.41% for the US. As Table 6-1 and Figure 6-1 show, the 3 largest clusters in this area were business services, financial services, and heavy construction services. Table 6-2 shows that the 3 largest subclusters in this area were insurance products, appliances, and automotive parts.

# **Job Creation/Loss**

Employment growth per year from 1990-2001 in Montgomery, AL was 1.86% - vs.- 2.10% for the US. As Figure 6-2 shows, from 1990-2001 the largest job creation in the Montgomery economic area occurred in the business services cluster, gaining about 2,200 jobs, the plastics cluster, gaining about 1,700 jobs, and the financial services cluster, gaining about 1,200 jobs. Figure 6-2 also shows that the largest job loss in this area from 1990-2001 occurred in the heavy machinery cluster, losing about 3,000 jobs, the processed foods cluster, losing about 1,200 jobs, and the apparel cluster, losing about 1,200.

# **Cluster Overlap and Potential for Growth**

Figure 6-3 shows the largest 15 clusters for the Montgomery Economic Area. As Figure 6-3 shows the Montgomery Economic Area has areas of overlap between its major clusters. The first grouping includes, plastics, financial services, publishing and printing, and education and knowledge creation. Another grouping occurs between the automotive, metal manufacturing, motor driven products, and heavy machinery clusters. A third grouping occurs between the hospitality and tourism and transportation and logistics cluster. As Figure 2 shows, there are other clusters that overlap with these significant clusters. A cluster that could be developed to compliment these areas is the production technology cluster. Table 6-3 lists the subclusters included within these clusters. This table lists the specific industries that may be targeted for growth and development.

Table 6-1
Montgomery, AL Economic Area
Total Employment by Cluster, 2001

<u>Cluster</u>	<b>Employment</b>
Business Services	5,302
Financial Services	4,103
Heavy Construction Services	3,806
Plastics	3,167
Metal Manufacturing	2,441

# Table 6-2 Montgomery, AL Economic Area Total Employment by Subcluster, 2001

<u>Cluster</u>	<u>Subcluster</u>	<b>Employment</b>
Financial Services	Insurance Products	2,329
Plastics	Plastic Products	2,212
Motor Driven Products	Appliances	1,898
Heavy Construction Services	Final Construction	1,550
Automotive	Automotive Parts	1,530
Business Services	Management Consulting	1,526
Financial Services	Depository Institutions	1,215
Business Services	Computer Programming	1,044
Business Services	Computer Services	1,010
Heavy Construction Services	Subcontractors	972

Figure 6-1
Montgomery, AL Economic Area
Total Employment by Traded Cluster, 2001

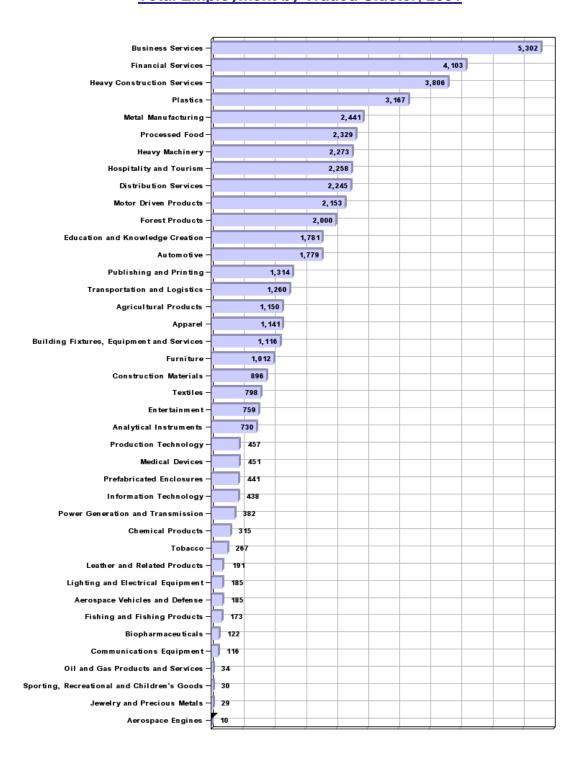


Figure 6-2
Montgomery, AL Economic Area
Job Creation by Traded Cluster, 1990-2001

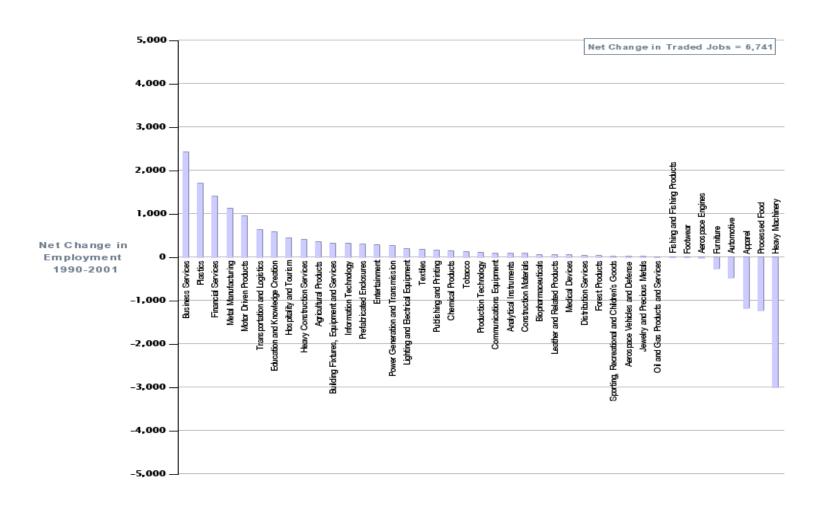
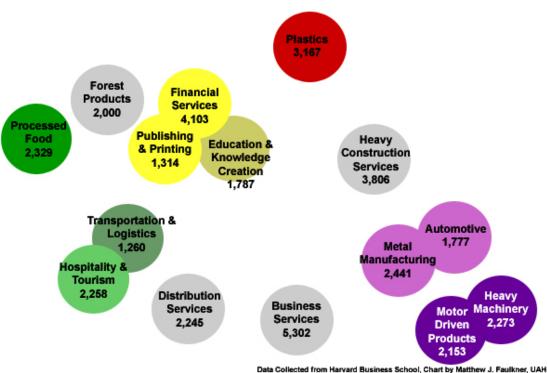


Figure 6-3

# Cluster Overlap and Employment Montgomery, AL Economic Area, 2001



# Table 6-3 Montgomery, AL Economic Area Major Subcluster Employment and Potential for Growth

Subclusters with Subclusters with Major Employment Minor or no Employment

Cluster

**Financial Services** 

**Subclusters** 

Insurance Products Security Brokers, Dealers,

Depository Institutions and Exchanges Health Plans

Health Plans

Risk Capital Providers Investment Funds Real Estate Investment -

Trusts

Passenger Car Leasing Information Providers

Computer and Communication -

Systems

**Printing Services** 

Patent Owners and Lessors Marketing Related Services Research Organizations

Cluster

**Publishing and Printing** 

**Subclusters** Publishing News Syndicates

Signs and Advertising -

**Specialties** 

Radio, TV, Publisher -Representatives Printing Inputs

Specialty Paper Products Inked Paper and Ribbons

Office Equipment -

and Supplies

Marketing Related Services
Printing - Related Machinery
Online Information Services

Computer Services
Research Organizations
Research Facilities
Printing Services

# Paper Products

# Cluster

Education and -**Knowledge Creation** 

# **Subclusters**

**Educational Institutions** 

**Educational Facilities** 

Plant Owners and Lessors

Supplies

Research Related Instruments

**Pharmaceuticals** 

**Publishing** Printing

**Communications Services** Marketing and Information -

Systems

Online Information Services

**Computer Services** Prepackaged Software Computer and Software -Wholesaling and Services Computer Equipment Research Organizations

# Cluster

Metal Manufacturing

# **Subclusters**

**Precision Metal Products** 

Fabricated Metal Products Primary Metal Products

Metal Alloys

Iron and Steel Mill Foundries

**Fasteners** 

Wire and Springs Nonferrous Mills and -

Foundries

**Environmental Controls** 

**Pumps** 

Saw Blades and Handsaws **General Industrial Machinery** Laundry and Cleaning Equipment

Metal Armaments

Measuring and Dispensing -

**Pumps** 

Tools, Dies, and Fixtures Plants and Allied Products Lubricating Oils and Greases

**Abrasive Products** 

Metalworking Machinery and -

Components

Related Metal Processing Industrial Furnaces and Ovens

Automotive Parts and -

Equipment

Hoists and Cranes Related Metal Products Motorcycles and Bicycles

Metal Processing Metal Furniture

### Cluster

Automotive

# **Subclusters**

Automotive Parts

Motor Vehicles

Automotive Components Forgings and Stampings

Flat Glass

Production Equipment Small Vehicles and Trailers Marine, Tank, and Stationary -

Engines Related Parts Metal Processing Machine Tools

Related Processing Machinery Industrial Trucks and Trailers

**Die-Castings** 

# Cluster

**Production Technology** 

# **Subclusters**

no significant subclusters Hoists and Cranes

Industrial Patterns Fabricated Plate Work

Industrial Trucks and Tractors Ball and Roller Bearings Production Machinery and -

Components

Blast Furnaces and Steel Mills

Household Appliances Abrasive Products Metal Heat Treating Process Equipment

Vehicle and Heavy Stamping Construction Machinery

Casting, Forgings and Metal Alloys

**Process Equipment** 

Subsystems and Components -

**Process Machinery** 

Machine Tools and Accessories

### Cluster

Motor Driven Products

# **Subclusters**

Appliances Motors and Generators

**Batteries** 

Motorized Equipment Specialized Pumps Specialized Machinery

Marine, Tank and Stationary -

**Engines** 

Motorcycles and Bicycles

Metal Processing Related Appliances Hoists and Cranes

Printing Trades Machinery Elevators and Moving Stairways Air and Gas Compressors Power Transmission, Motors -

and Pumps
Control Devices
Refrigeration and Heating Equipment
Tires and Inner Tubes

# Cluster

**Heavy Machinery** 

# **Subclusters**

Construction Machinery Farm Machinery

Railroad Equipment and Rental

Mining Machinery Machinery Components Valves and Pipe Fittings

Hoists and Cranes

Forgings, Castings, and Metal -

Parts Engines Related Parts

Compressors and Fans Tires and Inner Tubes

# Cluster

Motor Driven Products

# **Subclusters**

Appliances Motors and Generators

**Batteries** 

Motorized Equipment Specialized Pumps Specialized Machinery

Marine, Tank and Stationary -

**Engines** 

Motorcycles and Bicycles

Metal Processing Related Appliances Hoists and Cranes

Printing Trades Machinery

Elevators and Moving Stairways Air and Gas Compressors Power Transmission, Motors -

and Pumps
Control Devices
Refrigeration and Heating Equipment
Tires and Inner Tubes

# Chapter 7 Anniston, AL Metropolitan Area

#### **Employment**

Total 2001 private employment in the Anniston, AL MSA was 39,752, which was 0.03% of national employment. Anniston, AL MSA's average wages in 2001 were \$23,265 -vs- \$34,669 for the US, or 32.89% below the national average. Average wage growth per year in the Anniston, AL MSA was 3.59% -vs- 4.41% for the US. As Table 7-1 and Figure 7-1 show the 3 largest clusters were metal manufacturing, heavy construction services, and textiles. As Table 7-2 shows the 3 largest subclusters were iron steel mills and foundries, fabricated metal structures and piping, and furnishings.

#### **Job Creation/Loss**

Employment growth per year from 1990-2001 in the Anniston, AL MSA was 1.75% -vs.- 2.10% for the US. As Figure 7-2 shows, from 1990-2001 the largest job creation for the Anniston MSA occurred in the prefabricated enclosures cluster, gaining about 700 jobs, the publishing and printing cluster, gaining about 600 jobs, and the aerospace engines cluster, gaining about 400 jobs. Figure 7-2 also shows the greatest job loss in this area from 1990-2001 occurred in the apparel cluster, losing about 1,200 jobs, the textiles cluster, losing about 1,100 jobs, and the motor driven products cluster, losing about 460 jobs.

#### **Cluster Overlap and Potential for Growth**

Figure 7-3 shows the largest 15 clusters for the Anniston MSA. As Figure 7-3 shows the Anniston MSA has areas of overlap between its major clusters. The first grouping includes, publishing and printing and aerospace vehicles and defense. Another grouping occurs between the aerospace engines, automotive, metal manufacturing, and heavy machinery clusters. Table 7-3 lists the subclusters included within these clusters. This table lists the specific industries that may be targeted for growth and development.

## Table 7-1 Anniston, AL MSA Total Employment by Cluster, 2001

<u>Cluster</u>	<b>Employment</b>
Metal Manufacturing	2,507
Heavy Construction Services	1,059
Textiles	856
Prefabricated Enclosures	788
Furniture	786

### Table 7-2 Anniston, AL MSA Total Employment by Subcluster, 2001

<u>Cluster</u>	<u>Subcluster</u>	<b>Employment</b>
Metal Manufacturing	Iron Steel Mills & Foundries	1,123
Heavy Construction Services	Fabricated Metal Structures & Piping	760
Furniture	Furnishings	750
Prefabricated Enclosures	Trucks & Trailers	721
Metal Manufacturing	Fabricated Metal Products	666
Apparel	Men's Clothing	586
Textiles	Specialty Fabric Mills	541
Publishing & Printing	Specialty Paper Products	302
Distribution Services	Merchandise Wholesaling	269
Metal Manufacturing	Metal Furniture	214

### Figure 7-2 Anniston, AL MSA Total Employment by Traded Cluster, 2001

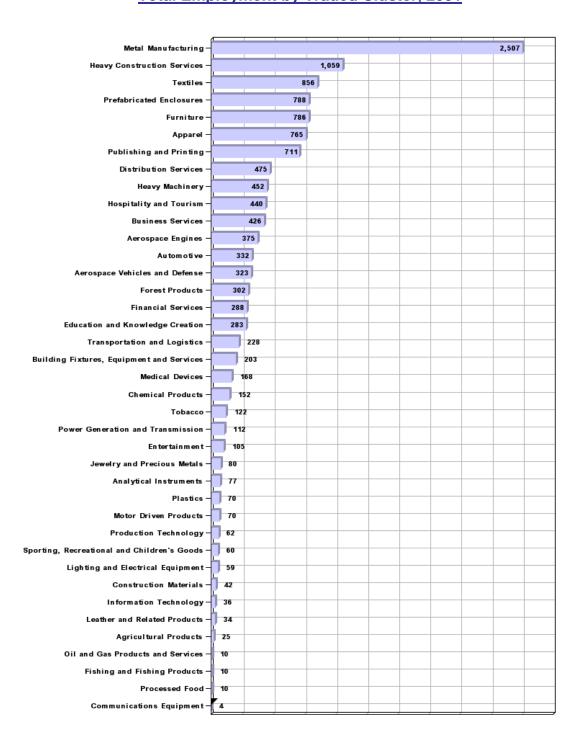
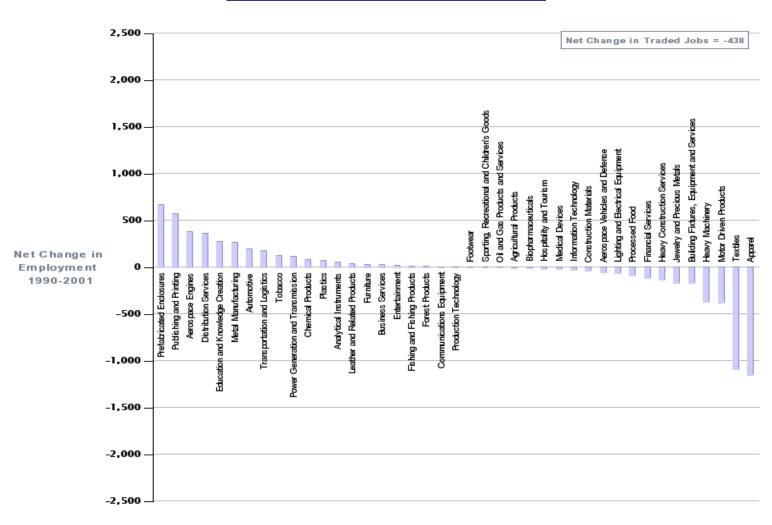
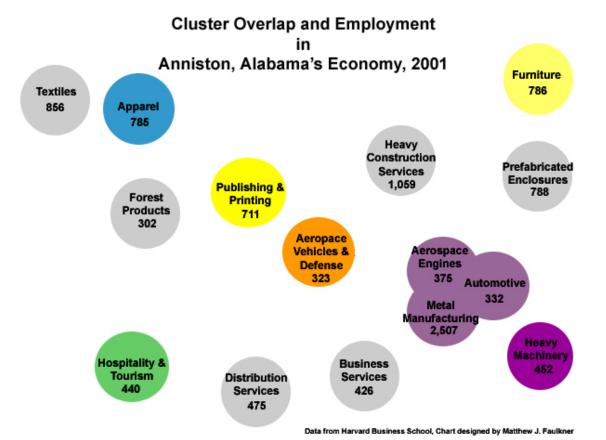


Figure 7-3
Anniston, AL MSA
Job Creation by Traded Cluster 1990-2001



### Figure 7-4 Anniston, AL MSA



### Table 7-3 Anniston, AL Metropolitan Area Major Subcluster Employment and Potential for Growth

Subclusters with Subclusters with Major Employment Minor or no Employment

Cluster

**Financial Services** 

**Subclusters** 

No Major Employment Risk Capital Providers

**Investment Funds** 

Real Estate Investment -

Trusts

Passenger Car Leasing Information Providers Computer and -

**Communications Services** 

**Printing Services** 

Patent Owners and Lessors Marketing Related Services Research Organizations

Health Plans

Insurance Products
Depository Institutions

Securities Brokers, Dealers, -

and Exchanges

Cluster

**Publishing and Printing** 

**Subclusters** 

Specialty Paper Products News Syndicates

Radio, TV, Publisher -Representatives

**Printing Inputs** 

Inked Paper and Ribbons

Office Equipment - and Supplies

Marketing Related Services Printing - Related Machinery Online Information Services

Computer Services
Research Organizations
Research Facilities

Printing Services
Paper Products
Publishing

Signs and Advertising -

**Specialties** 

Cluster

Aerospace Vehicles -

and Defense

**Subclusters** 

Defense Equipment Aircraft

Distribution and Wholesaling

Metallic Parts Electronic Parts Instruments

Semiconductors and Computers

Related Equipment

Communications Equipment Software and Computer Services

Research

Missiles and Space -

Vehicles

Cluster

Aerospace Engines

**Subclusters** 

Aircraft Engines Precision Metal Products

**Engine and Other Instruments** 

Parts and Components

Foundries

Parts Processing Nonferrous Processing

Machine Tools

Aircraft and Aircraft Parts

Cluster

Metal Manufacturing

**Subclusters** 

Iron Steel Mills and - Metal Alloys

Foundries Precision Metal Products

Fabricated Metal Products Fasteners

Wire and Springs

**Environmental Controls** 

Pumps

Saw Blades and Handsaws General Industrial Machinery Laundry and Cleaning Equipment

Metal Armaments

Measuring and Dispensing -

Pumps

Tools, Dies, and Fixtures
Paints and Allied Products
Lubricating Oils and Greases

**Abrasive Products** 

Metalworking Machinery and -

Components

Related Metal Processing Industrial Furnaces and Ovens Automotive Parts and Equipment

Hoists and Cranes Related Metal Products Motorcycles and Bicycles

Metal Processing Metal Furniture

Precision Metal Products
Nonferrous Steel Mills and -

Foundries

#### Cluster

#### Automotive

#### **Subclusters**

No Major Employment

Motor Vehicles

Automotive Components Forgings and Stampings

Flat Glass

Production Equipment Small Vehicles and Trailers Marine, Tank, and Stationary -

Engines Related Parts

Motors and Generators

Related Vehicles Metal Processing Machine Tools

Related Process Machinery Industrial Trucks and Trailers

Die-Castings Automotive Parts

#### Cluster

#### **Heavy Machinery**

#### **Subclusters**

Valves and Pipe Fittings Farm Machinery

Railroad Equipment and Rental

Mining Machinery Hoists and Cranes

Forgings, Castings, and Metal -

Parts Engines Related Parts

Compressors and Fans Tires and Inner Tubes Construction Machinery Machinery Components

# Chapter 8 Auburn-Opelika Metropolitan Area

#### **Employment**

Total 2001 private employment in the Auburn-Opelika, AL MSA was 32,564, which was 0.03% of national employment. Auburn-Opelika, AL MSA's average wages in 2001 were \$21,633 -vs- \$34,669 for the US, or 37.6% below the national average. Average wage growth per year in the Auburn-Opelika, AL MSA was 3.13% -vs- 4.41% for the US. As Table 8-1 and Figure 8-1 show the 3 largest clusters were motor driven products, automotive, and business services. As Table 8-2 shows the 3 largest subclusters were tires and inner tubes, professional organizations and services, and fabric mills.

#### **Job Creation/Loss**

Employment growth per year from 1990-2001 in the Auburn-Opelika, AL MSA was 1.64% -vs.- 2.10% for the US. As Figure 8-2 shows from 1990-2001 the largest job creation for the Auburn-Opelika MSA occurred in the automotive cluster, gaining about 750 jobs, the building fixtures and equipment cluster, gaining about 500 jobs, and the plastics cluster, gaining about 300 jobs. Figure 8-2 also shows that the largest job loss in this area from 1990-2001 occurred in the sporting goods cluster, losing about 1,750 jobs, the entertainment cluster, losing about 1,300 jobs, and the textiles cluster, losing about 1,200 jobs.

#### **Cluster Overlap and Potential for Growth**

Figure 8-3 shows the largest 15 clusters for the Auburn-Opelika MSA. As Figure 8-3 shows the Auburn-Opelika MSA has areas of overlap between its major clusters. The first grouping includes, automotive, metal manufacturing, production technology, and motor driven products. Another grouping occurs between the hospitality and tourism and entertainment clusters. Table 8-3 lists the subclusters included within these clusters. This table lists the specific industries that may be targeted for growth and development.

Table 8-1
Auburn-Opelika, AL MSA
Total Employment by Cluster, 2001

<u>Cluster</u>	<b>Employment</b>
Motor Driven Products	1,758
Automotive	785
Business Services	748
Heavy Construction Services	651
Textiles	603

### Table 8-2 Auburn-Opelika, AL MSA Total Employment by Subcluster, 2001

<u>Cluster</u>	<u>Subcluster</u>	<b>Employment</b>
Motor Driven Products	Tires & Inner Tubes	1,750
Automotive	Marine, Tank, and Stationary Engines	745
	Wood Cabinets, Fixtures, and Other	
Building Fixtures	Products	534
Hospitality & Tourism	Accommodations & Related Services	398
Business Services	Professional Organizations & Services	394
Entertainment	Recorded Products	375
Plastics	Plastic Products	373
Heavy Construction Services	Final Construction	370
Textiles	Fabric Mills	347
Metal Manufacturing	Iron Steel Mills & Foundries	243

Figure 8-1
Auburn-Opelika, AL MSA
Total Employment by Traded Cluster, 2001

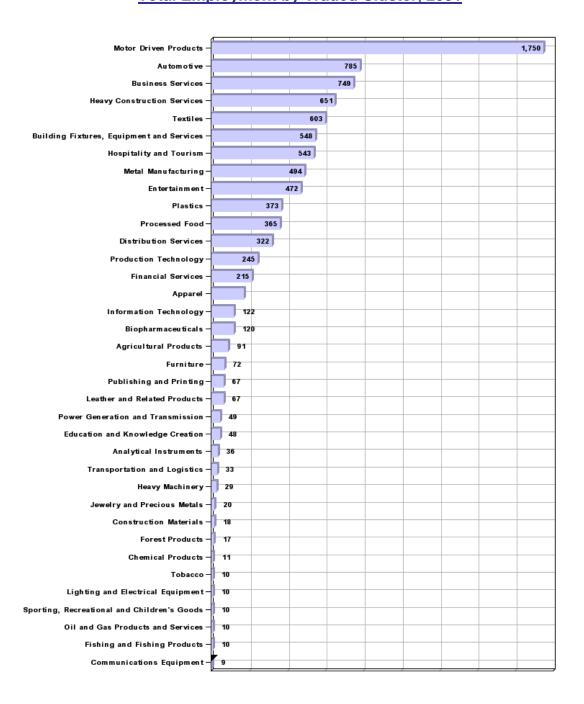


Figure 8-2
Auburn-Opelika, AL MSA
Job Creation by Traded Cluster 1990-2001

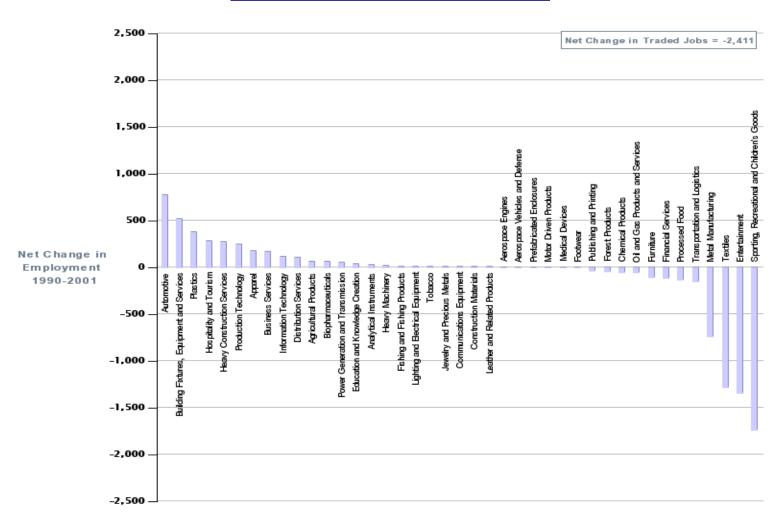
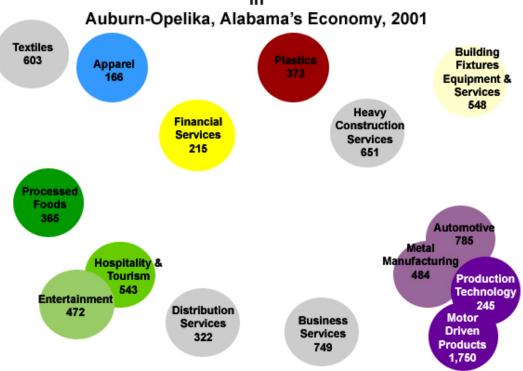


Figure 8-2 Auburn-Opelika, AL MSA

### Cluster Overlap and Employment in



Data from Harvard Business School, Chart by Matthew J. Faulkner, UAH

### Table 8-3 <u>Auburn-Opelika, AL Metropolitan Area Major Subcluster</u> <u>Employment and Potential for Growth</u>

Subclusters with Subclusters Wajor Employment Minor or no

Subclusters with Minor or no Employment

Cluster

Hospitality and -

**Tourism** 

**Subclusters** 

Accommodations and -

Related Services

Water Passenger -

Transportation

Ground Transportation
Other Local Transportation

Related Professional -

Services

Other Attractions
Air Services

Vehicle Distribution and -

Wholesaling

Facilities Support Services
Tourism Related Services
Tourism Attractions

Boat Related Services

Cluster

Entertainment

**Subclusters** 

Recorded Products Video Production and Distribution

Entertainment Equipment

**Entertainment Related Services** 

**Entertainment Venues** 

Distribution and Wholesaling

Marketing and Promotional Services

Related Attractions News Syndicates

Audio and Video Equipment

Cluster

Automotive

**Subclusters** 

Marine, Tank, and Automotive Components

**Stationary Engines** 

Forgings and Stampings

Flat Glass

Production Equipment Small Vehicles and Trailers

**Related Parts** 

Motors and Generators

Related Vehicles Metal Processing Machine Tools

Related Process Machinery Industrial Trucks and Tractors

Die-Castings Motor Vehicles Automotive Parts

#### Cluster

#### Metal Manufacturing

#### **Subclusters**

Iron Steel Mills and -

Foundries

Nonferrous Steel Mills and -

Foundries

Metal Alloys

**Precision Metal Products** 

**Fasteners** 

Wire and Springs

**Environmental Controls** 

Pumps

Saw Blades and Handsaws General Industrial Machinery Laundry and Cleaning Equipment

Metal Armaments

Measuring and Dispensing -

**Pumps** 

Tools, Dies, and Fixtures
Paints and Allied Products
Lubricating Oils and Greases

**Abrasive Products** 

Metalworking Machinery and -

Components

Related Metal Processing
Industrial Furnaces and Ovens
Automotive Parts and Equipment

Hoists and Cranes Related Metal Products Motorcycles and Bicycles

Metal Processing Metal Furniture

**Precision Metal Products** 

Fabricated Metal -

#### **Products**

#### Cluster

#### **Production Technology**

#### **Subclusters**

No Major Employment

Machine Tool and Accessories

Hoists and Cranes Process Machinery Industrial Patterns

Industrial Trucks and Trailers Production Machinery and -

Components

Blast Furnaces and Steel Mills

Household Appliances Abrasive Products Metal Heat Testing Process Equipment

Vehicle and Heavy Stamping Construction Machinery

Castings, Forgings, and Metal -

Alloys

Ball and Roller Bearings

Process Equipment Subsystems -

and Components
Fabricated Plate Work

#### Cluster

Motor Driven Products

#### **Subclusters**

Tires and Inner Tubes

Motors and Generators

**Batteries** 

Motorized Equipment Specialized Pumps Specialized Machinery

Marine, Tank, and Stationary -

**Engines** 

Motorcycles and Bicycles

Metal Processing Related Appliances Hoists and Cranes

Printing Trades Machinery Elevators and Moving -

Stairways

Air and Gas Compressors
Power Transmission, Motors -

and Pumps Control Devices Refrigeration and Heating -Equipment Appliances

# Chapter 9 Birmingham, AL Metropolitan Area

#### **Employment**

Total 2001 employment in the Birmingham, AL MSA was 435,530, which was 0.38% of national employment. Birmingham, AL MSA's average wages in 2001 were \$33,136 -vs- \$34,669 for the US, or 4.42% below the national average. Average wage growth per year in the Birmingham, AL MSA was 3.93% -vs-4.41% for the US. As Table 9-1 and Figure 9-1 show the 3 largest clusters were business services, financial services and metal manufacturing. As Table 9-2 shows the 3 largest subclusters were iron steel mills and foundries, insurance products, and final construction.

#### **Job Creation/Loss**

Employment growth per year from 1990-2001 in the Birmingham, AL MSA was 1.84% -vs.- 2.10% for the US. As Figure 9-2 shows from 1990-2001 the largest job creation in the Birmingham, AL MSA occurred in the business services cluster, gaining about 8,000 jobs, the financial services cluster, gaining about 3,000 jobs, and the hospitality and tourism cluster, gaining about 2,800 jobs. Figure 9-2 also shows that the largest job loss in this area from 1990-2001 occurred in the heavy construction services cluster, losing about 3,000 jobs, the metal manufacturing cluster, losing about 1,800 jobs, and the apparel cluster, losing about 500 jobs.

#### Cluster Overlap and Potential for Growth

Figure 9-3 shows the largest 15 clusters for the Birmingham MSA. As Figure 9-3 shows the Birmingham MSA has areas of overlap between its major clusters. The first grouping includes, financial services, publishing and printing, education and knowledge creation, and aerospace vehicles and defense. Another grouping occurs between the transportation and logistics and hospitality and tourism clusters. A third grouping occurs between the metal manufacturing, production technology, and heavy machinery clusters. Table 9-3 lists the subclusters included within these clusters. This table lists the specific industries that may be targeted for growth and development.

Table 9-1
Birmingham, AL MSA
Total Employment by Cluster, 2001

<u>Clusters</u>	<b>Employment</b>
Business Services	18,151
Financial Services	15,296
Metal Manufacturing	11,865
Heavy Construction Services	10,508
Hospitality and Tourism	6,143

## Table 9-2 Birmingham, AL MSA Total Employment by Subcluster, 2001

<u>Cluster</u>	<u>Subcluster</u>	<b>Employment</b>
Metal Manufacturing	Iron Steel Mills & Foundries	7,380
Financial Services	Insurance Products	6,429
Business Services	Management Consulting	4,789
Heavy Construction Services	Final Construction	4,693
Business Services	Computer Programming	4,238
Financial Services	Depository Institutions	3,539
Hospitality & Tourism	Accommodations & Related Services	3,507
Distribution Services	Merchandise Wholesaling	3,260
Business Services	Engineering Services	3,048
Financial Services	Health Plans	3,039

Figure 9-1
Birmingham, AL MSA
Total Employment by Traded Cluster, 2001

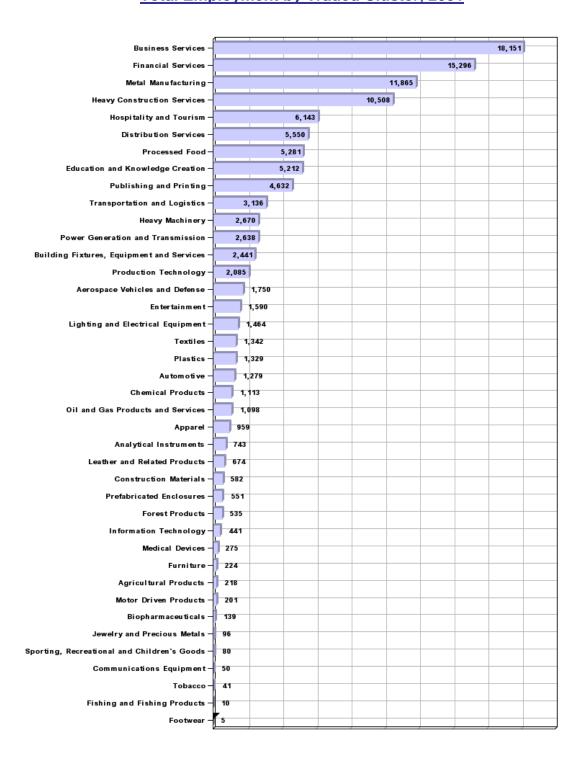
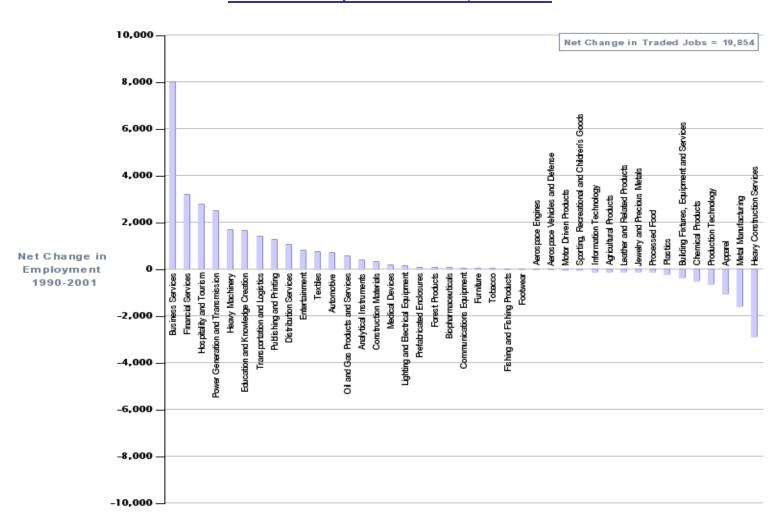
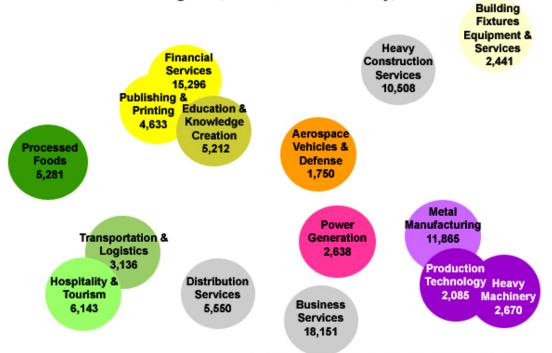


Figure 9-2
Birmingham, AL MSA
Job Creation by Traded Cluster, 1990-2001



### Figure 9-3 Birmingham, AL MSA

#### Cluster Overlap and Employment in Birmingham, Alabama's Economy, 2001



Data Collected from the Harvard Business School, Chart by: Matthew J. Faulkner, UAH

#### Table 9-3 Birmingham, AL Metropolitan Area Major Subcluster **Employment and Potential for Growth**

**Subclusters with** Subclusters with **Major Employment** Minor or no Employment

Cluster

Financial Services

**Subclusters** 

Insurance Products Risk Capital Providers **Depository Institutions Investment Funds** Health Plans Real Estate Investment -

Securities Brokers, Dealers -Trusts

and Exchanges

Passenger Car Leasing Information Providers Computer and -

Communications Services

**Printing Services** 

Patent Owners and Lessors Marketing Related Services Research Organizations

Cluster

Publishing and Printing

**Subclusters** 

**News Syndicates Publishing** Radio, TV, Publisher -Signs and Advertising -Representatives

Specialties

**Printing Services** Paper Products **Printing Inputs** 

**Specialty Paper Products** Inked Paper and Ribbons

Office Equipment and Supplies

Marketing Related Services Printing - Related Machinery Online Information Services

**Computer Services** Research Organizations Research Facilities

Cluster

Education and Knowledge -

#### Creation

#### **Subclusters**

Educational Institutions Research Organizations Educational Facilities

Patent Owners and Lessors

Supplies

Research Related Instruments

Pharmaceuticals
Publishing
Printing

Communications Services

Marketing and Information -

Services

Online Information Services

Computer Services
Prepackaged Software
Computer and Software Wholesaling and Services
Computer Equipment

#### Cluster

Aerospace Vehicles and - Defense

#### **Subclusters**

Aircraft

Missiles and Space Vehicles

Defense Equipment

Distribution and Wholesaling

Metallic Parts Electronic Parts Instruments

Semiconductor and -

Computers

Related Equipment

Communications Equipment Software and Computer -

Services Research

#### Cluster

Transportation and Logistics

#### **Subclusters**

Air Transportation

Transportation Arrangement -

and Warehousing

Bus Transportation
Marine Transportation

Ship Building Trucking Terminal

Airports

**Bus Terminals** 

Passenger Transportation Communication Equipment and Related Services

Rental or Railroad Cars
Computer Services and -

Equipment

#### Cluster

Hospitality and Tourism

#### **Subclusters**

Accommodations and Related -

Services

**Tourism Related Services** 

**Tourism Attractions** 

Water Passenger - Transportation

Boat Related Services Ground Transportation Other Local Transportation Related Professional -

Services

Other Attractions
Air Services

Vehicle Distribution and -

Wholesaling

**Facilities Support Services** 

#### Cluster

Metal Manufacturing

#### **Subclusters**

Iron Steel Mills and Foundries

Metal Processing

**Fabricated Metal Products** 

Metal Alloys

Primary Metal Products Precision Metal Products

**Fasteners** 

Wire and Springs

Nonferrous Mills and Foundries

**Environmental Controls** 

**Pumps** 

Saw Blades and Handsaws General Industrial Machinery Laundry and Cleaning Equipment

Metal Armaments

Measuring and Dispensing -

**Pumps** 

Tools, Dies, and Fixtures
Paints and Allied Products
Lubricating Oils and Greases

**Abrasive Products** 

Metalworking Machinery and -

Components

Related Metal Processing Industrial Furnaces and Ovens Automotive Parts and Equipment

Hoists and Cranes Related Metal Products Motorcycles and Bicycles

Metal Furniture

#### Cluster

**Production Technology** 

#### **Subclusters**

Process Equipment Subsystems - and Components

Machine Tool and Accessories

Hoists and Cranes Process Machinery Industrial Patterns

Industrial Trucks and Trailers Production Machinery and -

Components

Blast Furnaces and Steel Mills

Household Appliances Abrasive Products Metal Heat Testing Process Equipment

Vehicle and Heavy Stamping Construction Machinery

Castings, Forgings, and Metal -

Alloys

Fabricated Plate Work Ball and Roller Bearings

#### Cluster

**Heavy Machinery** 

#### **Subclusters**

**Construction Machinery** 

Farm Machinery

Railroad Equipment and Rental

Mining Machinery

Machinery Components Valves and Pipe Fittings Hoists and Cranes

Forgings, Castings, and Metal -

Parts Engines

Related Parts Compressors and Fans Tires and Inner Tubes

# Chapter 10 Decatur, AL Metropolitan Area

#### **Employment**

Total 2001 employment in the Decatur, AL MSA was 51,078, which was 0.04% of national employment. Decatur, AL MSA's average wages in 2001 were \$26,996 -vs- \$34,669 for the US, or 22.13% below the national average. Average wage growth per year in the Decatur, AL MSA was 2.93% -vs- 4.41% for the US. As Table 10-1 and Figure 10-1 show the 3 largest clusters were prefabricated enclosures, forest products, and motor driven products. As Table 10-2 shows the 3 largest subclusters were household refrigeration and heating equipment, refrigeration and heating equipment, and paper mills.

#### **Job Creation/Loss**

Employment growth per year from 1990-2001 in the Decatur, AL MSA was 2.28% -vs.- 2.10% for the US. As Figure 10-2 shows, from 1990-2001 the largest job creation for the Decatur MSA occurred in the motor driven products cluster, gaining about 1,000 jobs, the metal manufacturing cluster, gaining about 800 jobs, and the business services cluster, gaining about 750 jobs. Figure 10-2 also shows that form 1990-2001 the largest job loss in this area occurred in the chemical products cluster, losing about 1,400 jobs, the textiles cluster, losing about 1,200 jobs, and the apparel cluster, losing about 600 jobs.

#### **Cluster Overlap and Potential for Growth**

Figure 10-3 shows the largest 15 clusters for the Decatur MSA. As Figure 10-3 shows the Decatur MSA has areas of overlap between its major clusters. The first grouping includes, plastics, chemical products, financial services, and lighting and electrical equipment. Another grouping occurs between the metal manufacturing and motor driven products clusters. Table 10-3 lists the subclusters included within these clusters. This table lists the specific industries that may be targeted for growth and development.

### Table 10-1 Decatur, AL MSA Total Employment by Cluster, 2001

<u>Cluster</u>	<b>Employment</b>
Prefabricated Enclosures	2,142
Forest Products	1,911
Motor Driven Products	1,747
Textiles	1,505
Metal Manufacturing	1,252

## Table 10-2 Decatur, AL MSA Total Employment by Subcluster, 2001

<u>Cluster</u>	<u>Subcluster</u>	<b>Employment</b>
Prefabricated Enclosures	Household Refrigeration & Heating	1,750
Motor Driven Products	Refrigeration & Heating Equipment	1,747
Forest Products	Paper Mills	1,478
Lighting & Electrical Equipment	Metal Parts	810
Textiles	Tire Cord & Fabrics	750
Textiles	Fibers	750
Chemical Products	Other Processed Chemicals Accommodations & Related	732
Hospitality & Tourism	Services	545
	Professional Organizations &	
Business Services	Services	456
Heavy Construction Services	Final Construction	421

### Figure 10-1 Decatur, AL MSA Total Employment by Traded Cluster, 2001

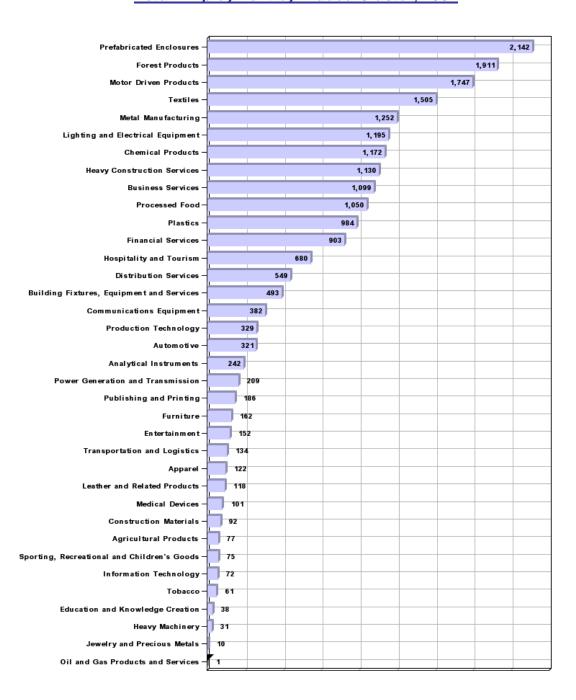


Figure 10-2
Decatur, AL MSA
Job Creation by Traded Cluster 1990-2001

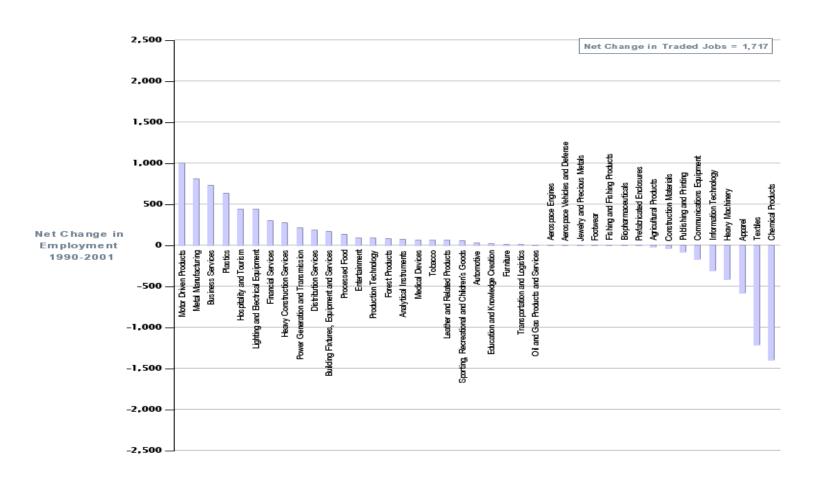
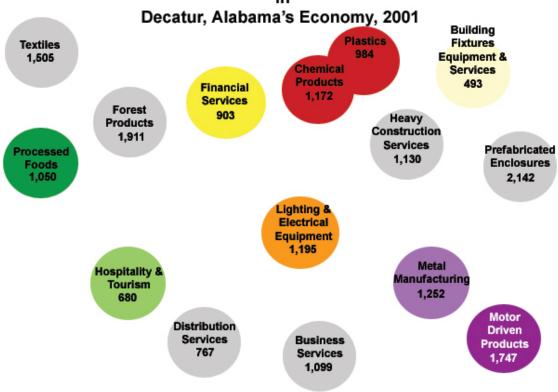


Figure 10-3
Decatur, AL MSA

### Cluster Overlap and Employment in



Data collected from Harvard Busines School, Chart by Matthew J. Faulkner UAH

### Table 10-3 <u>Decatur, AL Metropolitan Area Major Subcluster</u> Employment and Potential for Growth

Subclusters with

Major Employment

Minor or no Employment

Cluster

**Plastics** 

**Subclusters** 

Plastic Materials - Paints and Allied -

and Resins Products

Plastic Products Synthetic Rubber

Plastics Distribution and Wholesaling Organic Chemicals Alkalies and Chlorine Inorganic Chemicals Related Plastic Products

Hydrocarbons Petroleum Products

Surface Active Ingredients Adhesives and Sealants Process Equipment

Cluster

**Chemical Products** 

**Subclusters** 

Other Processed - Packaged Chemical -

Chemicals Products
Intermediate Chemicals - Refractories

and Gasses Leather Tanning and Finishing

Ammunition Special Packaging Treated Garments Hydrocarbons

Petrochemicals

Plastics, Resins, and -

**Products** 

**Pharmaceuticals** 

Diagnostics and Biological -

**Products** 

**Related Consumer Products** 

Other Packaging

**Processing Instruments** 

Other Processed - Chemicals

Cluster

**Financial Services** 

**Subclusters** 

Insurance Products
Depository Institutions

Risk Capital Providers Investment Funds

Real Estate Investment -

Trusts

Passenger Car Leasing Information Providers Computer and -

**Communications Services** 

**Printing Services** 

Patent Owners and Lessors Marketing Related Services Research Organizations

Health Plans

Securities Brokers, Dealers, -

and Exchanges

Cluster

Lighting and Electrical -

Equipment

**Subclusters** 

Metal Parts Electrical Parts Lighting Fixtures Electric Lamps

Batteries Switchgear

Related Electrical Equipment Instruments to Measure -

Electricity

Electric Services

Glass and Ceramics Products

Wire

Related Electronic Parts Other Lighting Equipment

Cluster

Metal Manufacturing

**Subclusters** 

Iron and Steel Mills and -

Foundries

Metal Alloys

**Precision Metal Products** 

Fabricated Metal Products Fasteners

Fasteners

Wire and Springs

**Environmental Controls** 

**Pumps** 

Saw Blades and Handsaws General Industrial Machinery Laundry and Cleaning Equipment

Metal Armaments

Measuring and Dispensing -

**Pumps** 

Tools, Dies, and Fixtures Paints and Allied Products Lubricating Oils and Greases

**Abrasive Products** 

Metalworking Machinery and -

Components

Related Metal Processing Industrial Furnaces and Ovens Automotive Parts and Equipment

**Hoists and Cranes** Related Metal Products Motorcycles and Bicycles

Metal Processing Metal Furniture

**Precision Metal Products** Nonferrous Steel Mills and -

Foundries

#### Cluster

Motor Driven Products

#### **Subclusters**

Refrigeration and Heating - Motors and Generators

Equipment

**Batteries** 

Motorized Equipment Specialized Pumps Specialized Machinery

Marine, Tank, and Stationary -

Engines

Motorcycles and Bicycles

Metal Processing Related Appliances Hoists and Cranes

**Printing Trades Machinery** Elevators and Moving -

Stairways

Air and Gas Compressors

Power Transmission, Motors and Pumps Control Devices Appliances Tires and Inner Tubes

# Chapter 11 Dothan, AL Metropolitan Area

#### **Employment**

Total 2001 employment in the Dothan, AL MSA was 55,257, which was 0.05% of national employment. Dothan, AL MSA's average wages in 2001 were \$26,603 - vs- \$34,669 for the US, or 23.27% below the national average. Average wage growth per year in the Dothan, AL MSA was 4.30% -vs- 4.41% for the US. As Table 11-1 and Figure 11-2 show the 3 largest clusters were transportation and logistics, hospitality and tourism, and business services. As Table 11-2 shows the largest subclusters were airports, accommodations and related services, and aircrafts.

#### **Job Creation/Loss**

Employment growth per year from 1990-2001 in the Dothan, AL MSA was 1.40% -vs.- 2.10% for the US. As Figure 11-2 shows, from 1990-2001 the largest job creation in the Dothan Alabama MSA occurred in the publishing and printing cluster, gaining about 550 jobs, the processed food cluster, gaining about 520 jobs, and the processed foods cluster, gaining about 250 jobs. The largest job loss from 1990-2001 for this area occurred in the apparel cluster, losing about 1,700 jobs, the construction materials cluster, losing about 1,600 jobs, and the entertainment cluster, losing about 1,000 jobs.

#### **Cluster Overlap and Potential for Growth**

Figure 11-3 shows the largest 15 clusters for the Dothan MSA. As Figure 11-3 shows the Decatur MSA has areas of overlap between its major clusters. The first grouping includes, financial services, publishing and printing, and aerospace vehicles and defense. Another grouping occurs between the transportation and logistics, hospitality and tourism, and entertainment clusters. Table 11-3 lists the subclusters included within these clusters. This table lists the specific industries that may be targeted for growth and development.

### Table 11-1 Dothan, AL MSA Total Employment by Subcluster, 2001

<u>Cluster</u>	<b>Employment</b>
Transportation and Logistics	2,023
Hospitality and Tourism	1,414
Business Services	1,117
Motor Driven Products	1,111
Heavy Construction Services	972

## Table 11-2 Dothan, AL MSA Total Employment by Subcluster, 2001

<u>Cluster</u>	<u>Subcluster</u>	<b>Employment</b>
Transportation & Logistics	Airports	1,762
	Accommodations & Related	
Hospitality & Tourism	Services	1,009
Aerospace Vehicles & Defense	Aircraft	810
Motor Driven Products	Tires & Inner Tubes	750
Entertainment	Recorded Products	750
Publishing & Printing	Signs & Advertising Specialties	750
Processed Food	Baked Packaged Goods	385
Processed Food	Milk & Frozen Desserts	375
Apparel	Men's Clothing	366
	Fabricated Metal Structures &	
Heavy Construction Services	Piping	332

### Figure 11-2 Dothan, AL MSA Total Employment by Traded Cluster, 2001

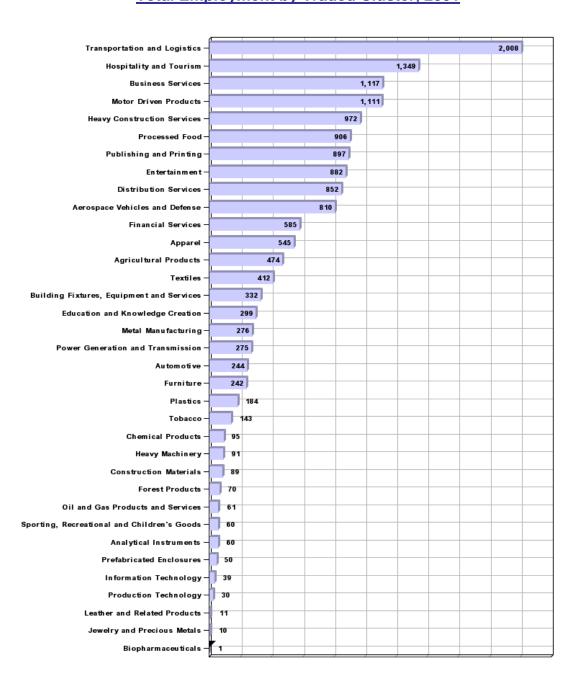
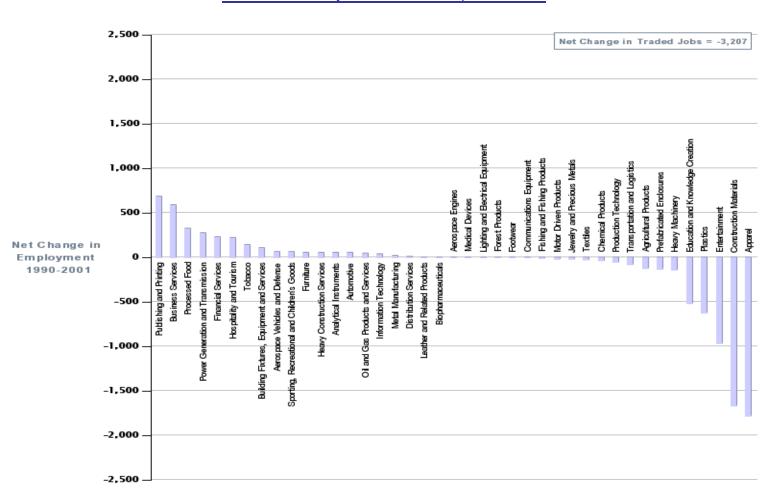


Figure 11-2
Dothan, AL MSA
Job Creation by Traded Cluster, 1990-2000



#### Figure 11-3 Dothan, AL MSA

#### **Cluster Overlap and Employment** Dothan, Alabama's Economy, 2001 Building **Textiles Apparel** Fixtures 412 545 **Equipment &** Services 336 Financial Heavy Construction **Igricultur**al Services Products 585 Services 474 972 Publishing & Processed Printing Food 897 Aerospace 906 Vehilces & Defense 810 Transportation & Logistics 2,008 Hospitality & Tourism

**Business** 

Services

1,117

Distribution

Services

852

Entertainment 1,349

882

Data Collected from Harvard Business School, Chart by Matthew J. Faulkner, UAH

Motor

Driven

**Products** 

1,111

#### **Table 11-3** Dothan, AL Metropolitan Area Major Subcluster **Employment and Potential for Growth**

Subclusters with Subclusters with **Minor or no Employment Major Employment** 

Cluster

Financial Services

**Subclusters** 

Insurance Products

Risk Capital Providers Depository Institutions Investment Funds

Real Estate Investment -

Trusts

Passenger Car Leasing Information Providers Computer and -

**Communications Services** 

**Printing Services** 

Patent Owners and Lessors Marketing Related Services Research Organizations

Health Plans Securities Brokers. Dealers, and Exchanges

Cluster

**Publishing and Printing** 

**Subclusters** 

Signs and Advertising - News Syndicates

Specialties Radio, TV, Publisher -

Representatives

**Printing Inputs** 

**Specialty Paper Products** Inked Paper and Ribbons

Office Equipment -

and Supplies

Marketing Related Services Printing - Related Machinery Online Information Services

Computer Services Research Organizations Research Facilities **Printing Services** Paper Products

#### **Publishing**

#### Cluster

Aerospace Vehicles -

and Defense

#### **Subclusters**

Aircraft Missiles and Space Vehicles

Defense Equipment

Distribution and Wholesaling

Metallic Parts Electronic Parts Instruments

Semiconductor and -

Computers

Related Equipment

Communications Equipment Software and Computer -

Services Research

#### Cluster

Transportation and -

Logistics

#### **Subclusters**

Air Transportation

Bus Transportation Trucking Terminal Bus Terminals

Passenger Transportation
Communications Equipment -

and Services

Rental of Railroad Cars

Computer Services and Equipment

Ship Building

Marine Transportation

Transportation Arrangement -

and Warehousing

#### Cluster

Hospitality and Tourism

#### **Subclusters**

Accommodations and - Water Passenger -

Related Services Transportation

**Boat Related Services** 

Ground Transportation
Other Local Transportation
Related Professional -

Services

Other Attractions

Air Services

Vehicle Distribution and -

Wholesaling

Facilities Support Services Tourism Related Services Tourism Attractions

Cluster

Entertainment

**Subclusters** 

Recorded Products

Video Production and Distribution

**Entertainment Equipment** 

**Entertainment Related Services** 

**Entertainment Venues** 

Distribution and Wholesaling

Marketing and Promotional Services

Related Attractions News Syndicates

Audio and Video Equipment

### Chapter 12 Florence, AL Metropolitan Area

#### **Employment**

Total 2001 employment in the Florence, AL MSA was 49,578, which was 0.04% of national employment. Florence, AL MSA's average wages in 2001 were \$21,718 -vs- \$34,669 for the US, or 37.36% below the national average. Average wage growth per year in the Florence, AL MSA was 2.69% -vs- 4.41% for the US. As Table 12-1 and Figure 12-1 show the 3 largest clusters were apparel, prefabricated enclosures, and metal manufacturing. As Table 12-2 shows the 3 largest subclusters were knitting and finishing mills, aluminum processing, and production equipment.

#### **Job Creation/Loss**

Employment growth per year from 1990-2001 in the Florence, AL MSA was 1.54% -vs.- 2.10% for the US. As Figure 12-2 shows, from 1990-2001 the largest job creation for the Florence MSA occurred in the automotive cluster, gaining about 600 jobs, the business services cluster gaining about 400 jobs, and the processed food cluster, gaining about 390 jobs. Figure 12-2 also shows that the largest job loss in this area from 1990-2001 occurred in the apparel cluster, losing about 1,000 jobs, the motor driven products cluster, losing about 700 jobs, and the metal manufacturing cluster, losing about 250 jobs.

#### **Cluster Overlap and Potential for Growth**

Figure 12-3 shows the largest 15 clusters for the Florence MSA. As Figure 12-3 shows the Florence MSA has areas of overlap between its major clusters. The first grouping includes financial services, publishing and printing, and communications equipment. Another grouping occurs between the automotive and metal manufacturing clusters. Table 12-3 lists the subclusters included within these clusters. This table lists the specific industries that may be targeted for growth and development.

## Table 12-1 Florence, AL MSA Total Employment by Cluster, 2001

<u>Cluster</u>	<b>Employment</b>
Apparel	2,710
Prefabricated Enclosures	2,322
Metal Manufacturing	1,163
Automotive	1,133
Business Services	1,101

### Table 12-2 Florence, AL MSA Total Employment by Subcluster, 2001

<u>Cluster</u>	<u>Subcluster</u>	<b>Employment</b>
Prefabricated Enclosures	Aluminum Processing	1,987
Apparel	Knitting & Finishing Mills	1,925
Automotive	Production Equipment	802
Processed Foods	Specialty Foods & Ingredients	758
	Professional Organizations &	
Business Services	Services	564
Distribution Services	Merchandise Wholesaling	470
Plastics	Plastic Products	433
Metal Manufacturing	Metal Furniture	379
Building Fixtures Equipment & Services	Floor Coverings	362
Heavy Construction Services	Final Construction	296

### Figure 12-1 Florence, AL MSA Total Employment by Traded Cluster, 2001

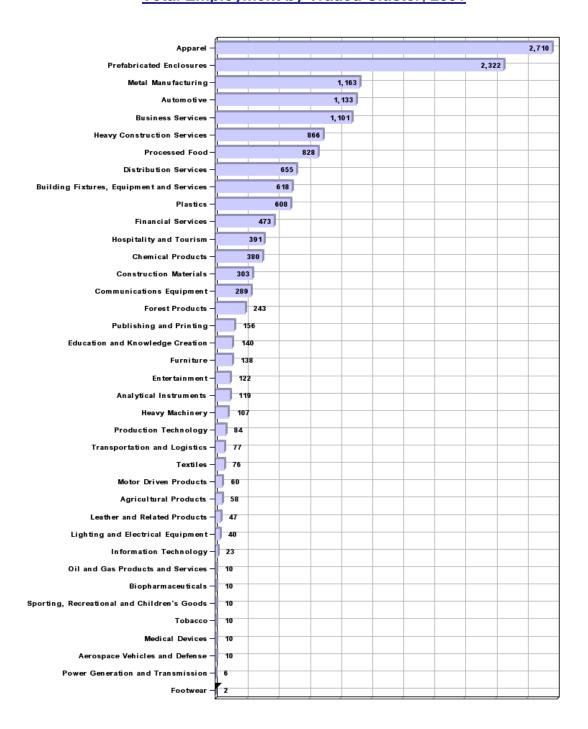
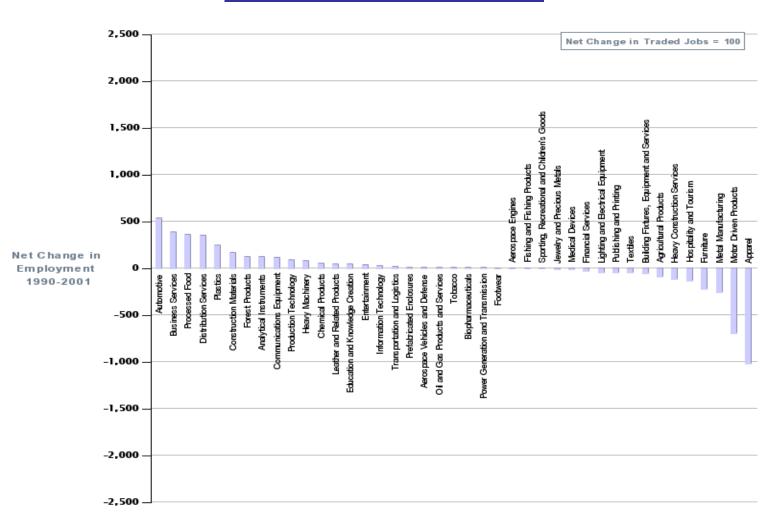
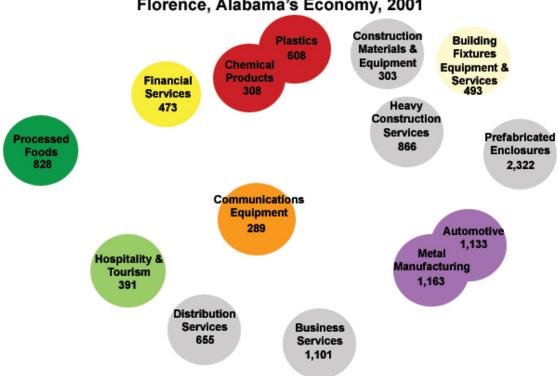


Figure 12-2
Florence, AL MSA
Job Creation by Traded Cluster 1990-2001



#### **Figure 12-3** Florence, AL MSA

### **Cluster Overlap and Employment** Florence, Alabama's Economy, 2001 **Plastics**



Data collected from Harvard Busines School, Chart by Matthew J. Faulkner UAH

### Table 11-3 <u>Florence, AL Metropolitan Area Major Subcluster</u> Employment and Potential for Growth

Subclusters with Subclusters with Major Employment Minor or no Employment

Cluster

**Financial Services** 

**Subcluster** 

No Major Subclusters Risk Capital Providers

Investment Funds

Real Estate Investment -

Trusts

Passenger Car Leasing Information Providers

Computer and -

**Communications Services** 

**Printing Services** 

Patent Owners and Lessors Marketing Related Services Research Organizations

Health Plans

Securities Brokers, Dealers, -

and Exchanges
Insurance Products
Depository Institutions

Cluster

Publishing and Printing

**Subclusters** 

No Major Subclusters News Syndicates

Signs and Advertising -

**Specialties** 

Printing Services
Paper Products
Printing Inputs

Specialty Paper Products Inked Paper and Ribbons

Office Equipment - and Supplies

Marketing Related Services
Printing - Related Machinery
Online Information Services

**Computer Services** 

Research Organizations Research Facilities

Publishing

Radio, TV, Publisher - Representatives

#### Cluster

Communications - Equipment

#### **Subclusters**

No Major Subclusters Communications Equipment

Electrical and Electronic -

Components

Specialty Office Machines Communications Services

**Related Services** 

Distribution and Wholesaling Wiring, Coils, and Transformers Semiconductor and Optical -

**Devices** 

Software and Computer Services

Metal Processing

Cabinets

Power Transmission Equipment

Storage Batteries
Computer Equipment

Household Audio and Video -

Equipment

Guided Missiles and Space -

Vehicles

Search and Navigation Equipment

Related Instruments Research Institutions

#### Cluster

Automotive

#### **Subclusters**

Production Equipment Automotive Components

Forgings and Stampings

Flat Glass

Small Vehicles and Trailers

Marine, Tank, and -Stationary Engines Related Parts

Motors and Generators

Related Vehicles

Metal Processing

Machine Tools

Related Process Machinery Industrial Trucks and Tractors

Die-Castings Automotive Parts Motor Vehicles

#### Cluster

Metal Manufacturing

#### **Subclusters**

Metal Furniture

Metal Alloys

Primary Metal Products
Precision Metal Products

**Fasteners** 

Wire and Springs

Nonferrous Mills and Foundries

**Environmental Controls** 

**Pumps** 

Saw Blades and Handsaws General Industrial Machinery Laundry and Cleaning Equipment

Metal Armaments

Measuring and Dispensing -

**Pumps** 

Tools, Dies, and Fixtures
Paints and Allied Products
Lubricating Oils and Greases

**Abrasive Products** 

Metalworking Machinery and -

Components

Related Metal Processing Industrial Furnaces and Ovens Automotive Parts and Equipment

Hoists and Cranes Related Metal Products Motorcycles and Bicycles

# Chapter 13 Gadsden, AL Metropolitan Area

#### **Employment**

Total 2001 employment in the Gadsden, AL MSA was 32,485, which was 0.03% of national employment. Gadsden, AL MSA's average wages in 2001 were \$23,444 -vs- \$34,669 for the US, or 32.38% below the national average. Average wage growth per year in the Gadsden, AL MSA was 2.18% -vs- 4.41% for the US. As Table 13-1 and Figure 13-1 show the 3 largest clusters were motor driven products, business services, and metal manufacturing. As Table 13-2 shows the 3 largest subclusters were iron steel mills and foundries, tires and inner tubes, and management consulting.

#### **Job Creation/Loss**

Employment growth per year from 1990-2000 in the Gadsden, AL MSA was 0.51% -vs.- 2.10% for the US. As Figure 13-2 shows, from 1990-2001 the largest job creation for the Gadsden MSA occurred in the publishing and printing cluster, gaining about 490 jobs, the business services cluster, gaining about 480 jobs, and the heavy machinery cluster gaining about 460 jobs. Figure 13-2 also shows that the largest job loss for this area from 1990-2001 occurred in the motor driven products cluster, losing about 2,500 jobs, the metal manufacturing cluster, losing about 1,700 jobs, and the chemical products cluster, losing about 700 jobs.

#### **Cluster Overlap and Potential for Growth**

Figure 13-3 shows the largest 15 clusters for the Gadsden MSA. As Figure 13-3 shows the Gadsden MSA has areas of overlap between its major clusters. The first grouping includes, financial services and publishing and printing. Another grouping occurs between the automotive, metal manufacturing, motor driven products, and heavy machinery clusters. A third grouping occurs between the transportation and logistics and hospitality and tourism clusters. Table 13-3 lists the subclusters included within these clusters. This table lists the specific industries that may be targeted for growth and development.

## Table 13-1 Gadsden, AL, MSA Total Employment by Cluster, 2001

<u>Cluster</u>	<b>Employment</b>
Motor Driven Products	1,750
Business Services	963
Metal Manufacturing	556
Heavy Construction Services	547
Publishing and Printing	507

### Table 13-2 Gadsden, AL, MSA Total Employment by Subcluster, 2001

<u>Cluster</u>	<u>Subcluster</u>	<b>Employment</b>
Motor Driven Products	Tires & Inner Tubes	1,750
Business Services	Management Consulting	806
Publishing & Printing	Photographic Equipment & Supplies	375
Forest Products	Paper Mills	319
Automotive	Automotive Parts	228
Heavy Construction Services	Subcontractors	211
Heavy Machinery	Machinery Components	201
Hospitality & Tourism	Accommodations & Related Services	199
Processed Foods	Meat & Related Products & Services	185
Metal Manufacturing	Laundry & Cleaning Equipment	175

### Figure 13-1 Gadsden, AL MSA Total Employment by Traded Cluster, 2001

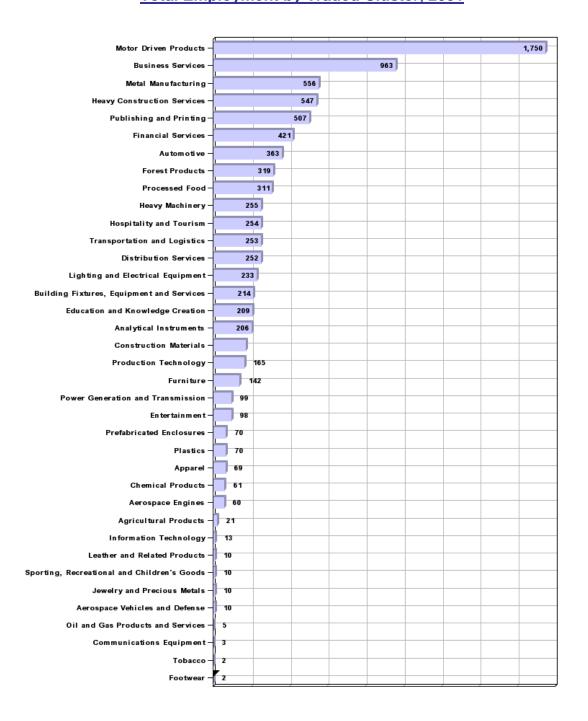
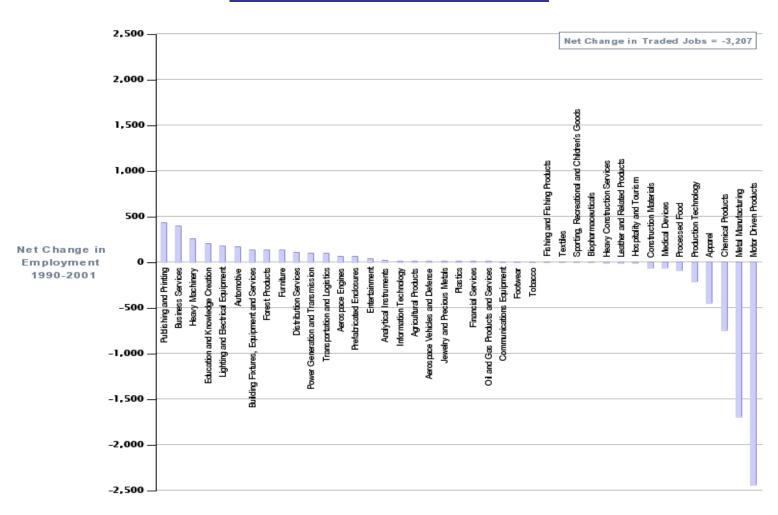
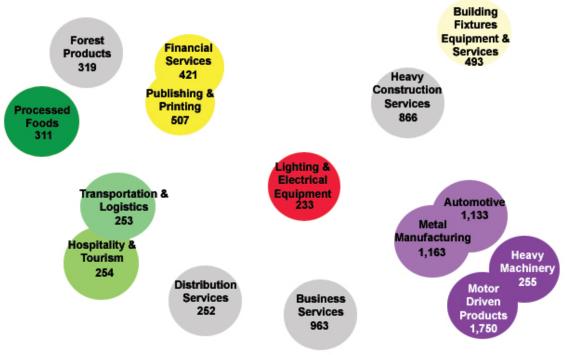


Figure 13-2
Gadsden, AL MSA
Job Creation by Traded Cluster 1990-2001



### Figure 13-3 Gadsden, AL MSA

#### Cluster Overlap and Employment in Gadsden, Alabama's Economy, 2001



Data collected from Harvard Busines School, Chart by Matthew J. Faulkner UAH

### Table 13-3 <u>Gadsden, AL Metropolitan Area Major Subcluster</u> Employment and Potential for Growth

Subclusters with Major Employment

Subclusters with Minor or no Employment

Cluster

**Financial Services** 

**Subclusters** 

No Major Subclusters Risk Capital Providers

Investment Funds

Real Estate Investment -

Trusts

Passenger Car Leasing Information Providers

Computer and -

**Communications Services** 

**Printing Services** 

Patent Owners and Lessors Marketing Related Services Research Organizations Insurance Products Depository Institutions

Health Plans

Securities Brokers.

Dealers, and Exchanges

Cluster

**Publishing and Printing** 

**Subclusters** 

Photographic Equipment-

and Supplies

News Syndicates

Signs and Advertising -

**Specialties** 

Radio, TV, Publisher -Representatives

**Printing Inputs** 

Specialty Paper Products Inked Paper and Ribbons

Office Equipment - and Supplies

Marketing Related Services Printing - Related Machinery Online Information Services

**Computer Services** 

Research Organizations Research Facilities

Publishing

Printing Services
Paper Products

#### Cluster

Education and Knowledge -

Creation

#### **Subclusters**

Educational Institutions

**Educational Facilities** 

Patent Owners and Lessors

Supplies

Research Related Instruments

Pharmaceuticals

Publishing Printing

Communications Services

Marketing and Information -

Services

Online Information Services

Computer Services
Prepackaged Software
Computer and Software Wholesaling and Services
Computer Equipment
Educational Institutions
Research Organizations

#### Cluster

**Analytical Instruments** 

#### **Subclusters**

**Electronic Components** 

Laboratory Instruments

Optical Instruments Process Instruments Search and Navigation -

Equipment

Electronic Components
Distribution and Wholesaling

Electronic Parts
Other Parts

Medical Equipment

Related Process Equipment

Related Equipment
Computer and Software -

Services

Research Organizations

Cluster

Transportation and Logistics

**Subclusters** 

Transportation Arrangement -

and Warehousing

Air Transportation Bus Transportation Trucking Terminal

Airports

**Bus Terminals** 

Passenger Transportation
Communications Equipment -

and Services

Rental of Railroad Cars

Computer Services and Equipment

Ship Building

Marine Transportation

Cluster

Hospitality and Tourism

**Subclusters** 

Accommodations and Related -

Services

Water Passenger - Transportation

Boat Related Services
Ground Transportation
Other Local Transportation
Related Professional -

Services

Other Attractions
Air Services

Vehicle Distribution and -

Wholesaling

Facilities Support Services Tourism Related Services

**Tourism Attractions** 

Cluster

Automotive

**Subcluster** 

Automotive Parts Automotive Components

Forgings and Stampings

Flat Glass

**Production Equipment** 

Small Vehicles and Trailers

Marine, Tank, and -

**Stationary Engines** 

**Related Parts** 

Motors and Generators

Related Vehicles

Metal Processing

Machine Tools

Related Process Machinery

Industrial Trucks and Tractors

**Die-Castings** 

Motor Vehicles

#### Cluster

#### Metal Manufacturing

#### **Subclusters**

Laundry and Cleaning Equipment Metal Alloys

**Primary Metal Products** 

**Precision Metal Products** 

**Fasteners** 

Wire and Springs

Nonferrous Mills and Foundries

**Environmental Controls** 

Pumps

Saw Blades and Handsaws

General Industrial Machinery

Metal Armaments

Measuring and Dispensing -

**Pumps** 

Tools, Dies, and Fixtures

Paints and Allied Products

Lubricating Oils and Greases

**Abrasive Products** 

Metalworking Machinery and -

Components

Related Metal Processing

Industrial Furnaces and Ovens

Automotive Parts and Equipment

**Hoists and Cranes** 

**Related Metal Products** 

Motorcycles and Bicycles

**Fabricated Metal Products** 

Metal Processing

Iron Steel Mills and -

Foundries

Metal Furniture

#### Cluster

#### Motor Driven Products

#### **Subclusters**

Tires and Inner Tubes

Motors and Generators

**Batteries** 

Motorized Equipment

**Appliances** 

Specialized Pumps Specialized Machinery

Marine, Tank, and Stationary -

**Engines** 

Motorcycles and Bicycles

Metal Processing Related Appliances Hoists and Cranes

Printing Trades Machinery Elevators and Moving -

Stairways

Air and Gas Compressors
Power Transmission, Motors -

and Pumps
Control Devices

Refrigeration and Heating -

Equipment

#### Cluster

**Heavy Machinery** 

#### **Subclusters**

**Machinery Components** 

Farm Machinery

Railroad Equipment and Rental

Mining Machinery

Valves and Pipe Fittings

Hoists and Cranes

Forgings, Castings, and Metal -

Parts Engines

**Related Parts** 

Compressors and Fans Tires and Inner Tubes Construction Machinery

# Chapter 14 Huntsville, AL Metropolitan Area

#### **Employment**

Total 2001 employment in the Huntsville, AL MSA was 147,076, which was 0.13% of national employment. Huntsville, AL MSA's average wages in 2001 were \$32,620 -vs- \$34,669 for the US, or 5.91% below the national average. Average wage growth per year in the Huntsville, AL MSA was 3.74% -vs- 4.41% for the US. As Table 14-1 and Figure 14-1 show the 3 largest clusters were business services, automotive, and information technology. As Table 14-2 shows the largest subclusters were automotive parts, engineering services, and computer programming.

#### **Job Creation/Loss**

Employment growth per year from 1990-2001 in the Huntsville, AL MSA was 2.54% -vs.- 2.10% for the US. As Figure 14-2 shows, form 1990-2001 the largest job creation for the Huntsville MSA occurred in the education and knowledge creation cluster, gaining about 3,200 jobs, the business services cluster gaining about 2,800 jobs, and the heavy machinery cluster, gaining 1,800 jobs. Figure 14-2 also shows that the largest job loss for the area from 1990-2001 occurred in the aerospace vehicles and defense cluster, losing about 3,500 jobs, the automotive cluster, losing about 2,800 jobs, and the apparel cluster, losing about 1,100 jobs.

#### **Cluster Overlap and Potential for Growth**

Figure 14-3 shows the largest 15 clusters for the Huntsville MSA. As Figure 13-3 shows the Huntsville MSA has areas of overlap between its major clusters. The first grouping includes, education and knowledge creation, information technology, communications equipment, analytical instruments, and aerospace vehicles and defense. Another grouping occurs between the automotive, metal manufacturing, motor driven products, production technology, and heavy machinery clusters. A third grouping occurs between the hospitality and tourism and entertainment clusters. Table 13-3 lists the subclusters included within these clusters. This table lists the specific industries that may be targeted for growth and development.

# Table 14-1 Huntsville, AL MSA Total Employment by Subcluster, 2001

<u>Cluster</u>	<b>Employment</b>
Business Services	15,620
Automotive	6,709
Information Technology	5,478
Education and Knowledge Creation	4,982
Analytical Instruments	2,926

### Table 14-2 Huntsville, AL MSA Total Employment by Subcluster, 2001

<u>Cluster</u>	<u>Subcluster</u>	<b>Employment</b>
Business Services	Engineering Services	6,962
Automotive	Automotive Parts	6,328
Business Services	Computer Programming	5,582
Education & Knowledge Creation	Research Organizations	3,820
Information Technology	Computers	3,750
Analytical Instruments	Electronic Components	2,235
Heavy Machinery	Machinery Components	2,009
Communications Equipment	Communications Equipment	1,901
Distribution Services	Merchandise Wholesaling	1,853
Aerospace Vehicles & Defense	Missiles & Space Vehicles	1,810

### Figure 14-1 Huntsville, AL MSA Total Employment by Traded Cluster, 2001

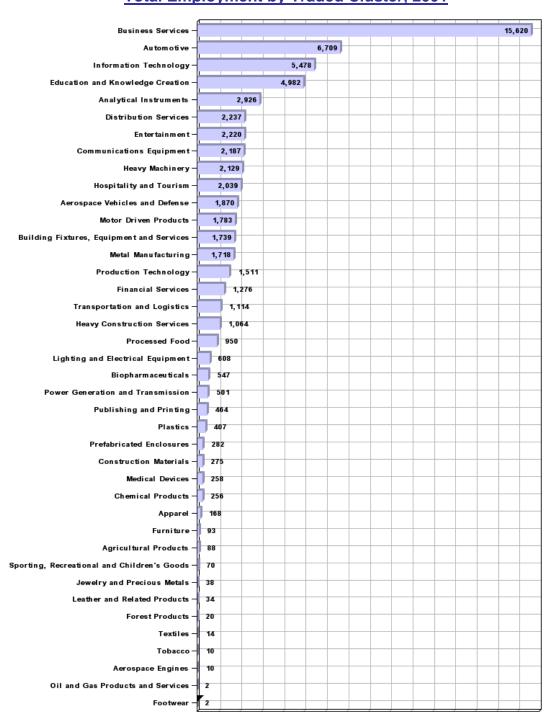
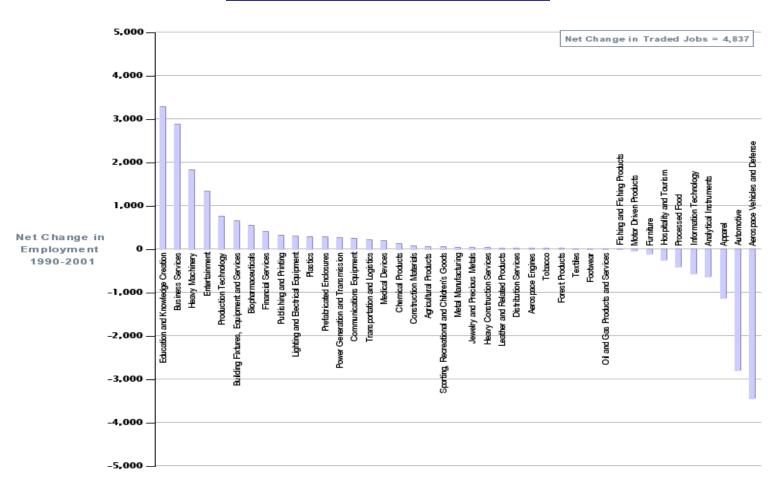
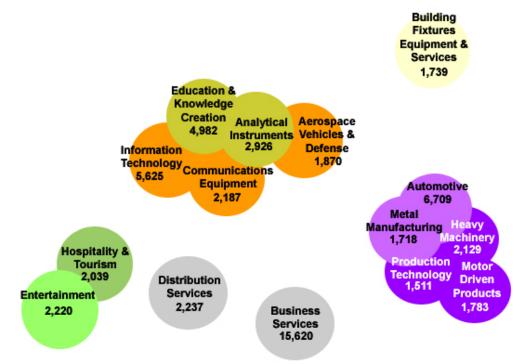


Figure 14-2
Huntsville, AL MSA
Job Creation by Traded Cluster, 1990-2001



### Figure 14-3 Huntsville, AL MSA

### Cluster Overlap and Employment in Huntsville, Alabama's Economy, 2001



Data collected from Harvard Business School, Chart by: Matthew J. Faulkner UAH

### Table 14-3 <u>Huntsville, AL Metropolitan Area Major Subcluster</u> Employment and Potential for Growth

Subclusters with	Subclusters with
Major Employment	Minor or no Employment

Cluster

Education and -Knowledge Creation

**Subclusters** Research Organizations

Educational Institutions Plant Owners and Lessors

Supplies

Research Related Instruments

Pharmaceuticals
Publishing
Printing

**Educational Facilities** 

Communications Services

Marketing and Information -

Services

Online Information Services

Computer Services
Prepackaged Software
Computer and Software Wholesaling and Services
Computer Equipment

Cluster

Information Technology

**Subclusters** 

Computers Electronic Components and -

Software Assemblies Peripherals

Communication Services
Distribution and Wholesaling
Other Electronic Components -

and Parts

Recording Media Services
Online Information Services

**Computer Services** 

Instruments

Communication Equipment Research Organizations

Cluster

Communications - Equipment

#### **Subclusters**

Communications - Equipment Electrical and Electronic -

Components

Specialty Office Machines Communications Services

Related Services

Distribution and Wholesaling Wiring, Coils, and Transformers Semiconductor and Optical -

**Devices** 

Software and Computer Services

Metal Processing

Cabinets

Power Transmission Equipment

Storage Batteries Computer Equipment

Household Audio and Video -

Equipment

Guided Missiles and Space -

Vehicles

Search and Navigation Equipment

Related Instruments Research Institutions

#### Cluster

Analytical Instruments

#### **Subclusters**

**Electronic Components** 

**Optical Instruments** 

**Process Instruments** 

Search and Navigation Equipment Distribution and Wholesaling

Electronic Parts
Other Parts

Medical Equipment

Related Process Equipment

Related Equipment
Computer and Software -

Services

Research Organizations Laboratory Instruments

#### Cluster

Aerospace Vehicles and -

#### Defense

#### **Subclusters**

Missiles and Space -

Vehicles

Aircraft

Defense Equipment

Distribution and Wholesaling

Metallic Parts Electronic Parts Instruments

Semiconductors and Computers

Related Equipment

Communications Equipment Software and Computer Services

Research

#### Cluster

Hospitality and Tourism

#### **Subclusters**

Accommodations and -

Related Services

Water Passenger - Transportation

Boat Related Services Ground Transportation Other Local Transportation

Related Professional -

Services

Other Attractions
Air Services

Vehicle Distribution and -

Wholesaling

Facilities Support Services Tourism Related Services

**Tourism Attractions** 

#### Cluster

Entertainment

#### **Subclusters**

Recorded Products
Video Production and -

Distribution

Entertainment Equipment

**Entertainment Related Services** 

**Entertainment Venues** 

Distribution and Wholesaling

Marketing and Promotional Services

Related Attractions News Syndicates

Audio and Video Equipment

#### Cluster

#### Automotive

#### **Subclusters**

**Automotive Parts** 

Motor Vehicles

Automotive Components Forgings and Stampings

Flat Glass

Production Equipment Small Vehicles and Trailers Marine, Tank, and Stationary -

Engines Related Parts

Motors and Generators

Related Vehicles Metal Processing Machine Tools

Related Process Machinery Industrial Trucks and Trailers

**Die-Castings** 

#### Cluster

#### Metal Manufacturing

#### **Subclusters**

Metal Furniture Metal Processing Metal Alloys

Primary Metal Products
Precision Metal Products

**Fasteners** 

Wire and Springs Nonferrous Mills and -

Foundries

**Environmental Controls** 

**Pumps** 

Saw Blades and Handsaws General Industrial Machinery Laundry and Cleaning Equipment

Metal Armaments

Measuring and Dispensing -

**Pumps** 

Tools, Dies, and Fixtures
Plants and Allied Products
Lubricating Oils and Greases

Abrasive Products

Metalworking Machinery and -

Components

Related Metal Processing

Industrial Furnaces and Ovens

Automotive Parts and -

Equipment

Hoists and Cranes
Related Metal Products
Motorcycles and Bicycles
Iron and Steel Mill Foundries
Fabricated Metal Products

#### Cluster

**Heavy Machinery** 

#### **Subclusters**

**Machinery Components** 

Farm Machinery

Railroad Equipment and Rental

Mining Machinery

Valves and Pipe Fittings

**Hoists and Cranes** 

Forgings, Castings, and Metal -

Parts Engines Related Parts

Compressors and Fans

Tires and Inner Tubes
Construction Machinery

#### Cluster

**Production Technology** 

#### **Subclusters**

Process Equipment -

Machine Tool and Accessories

Subsystems and Components Hoists and Cranes

Process Machinery Industrial Patterns

Industrial Trucks and Trailers Production Machinery and -

Components

Blast Furnaces and Steel Mills

Household Appliances Abrasive Products Metal Heat Testing Process Equipment

Vehicle and Heavy Stamping Construction Machinery

Castings, Forgings, and Metal -

Alloys

Fabricated Plate Work

#### Ball and Roller Bearings

#### Cluster

Motor Driven Products

#### **Subclusters**

Tires and Inner Tubes Refrigeration and Heating -Products Motors and Generators

**Batteries** 

Motorized Equipment

**Appliances** 

Specialized Pumps
Specialized Machinery

Marine, Tank, and Stationary -

**Engines** 

Motorcycles and Bicycles

Metal Processing Related Appliances Hoists and Cranes

Printing Trades Machinery Elevators and Moving -

Stairways

Air and Gas Compressors
Power Transmission, Motors -

and Pumps
Control Devices

### Chapter 15 Mobile, AL Metropolitan Area

#### **Employment**

Total 2001 private employment in the Mobile, AL MSA was 196,193, which was 0.17% of national employment. Mobile, AL MSA's average wages in 2001 were \$26,506 -vs- \$34,669 for the US, or 23.55% below the national average. Average wage growth per year in the Mobile, AL MSA was 3.85% -vs- 4.41% for the US. As Table 15-1 and Figure 15-1 show the largest clusters were business services, transportation and logistics, and heavy construction services. As Figure 15-2 shows the largest subclusters were intermediate chemicals and gasses, accommodations and related services, and aircrafts.

#### **Job Creation/Loss**

Employment growth per year from 1990-2001 in the Mobile, AL MSA was 2.73% -vs.- 2.10% for the US. As Figure 15-2 shows, from 1990-2001 the largest job creation for the Mobile MSA occurred in the business services cluster, gaining about 2,400 jobs, the aerospace vehicles and defense cluster, gaining about 1,600 jobs, and the heavy construction services cluster, gaining about 1,300 jobs. Figure 15-2 also shows that from 1990-2001 the largest job loss occurred in the forest products cluster, losing about 2,100 jobs, the transportation and logistics cluster, losing about 1,400 jobs, and the textiles cluster, losing about 1,000 jobs.

#### Cluster Overlap and Potential for Growth

Figure 15-3 shows the largest 15 clusters for the Mobile MSA. As Figure 15-3 shows the Mobile MSA has areas of overlap between its major clusters. The first grouping includes, chemical products, financial services, education and knowledge creation, aerospace vehicles and defense, information technology, transportation and logistics, and hospitality and tourism. Another grouping occurs between the metal manufacturing and production technology clusters. Table 15-3 lists the subclusters included within these clusters. This table lists the specific industries that may be targeted for growth and development.

# Table 15-1 Mobile, AL MSA Total Employment by Cluster, 2001

<u>Cluster</u>	<b>Employment</b>
Business Services	5,555
Transportation and Logistics	4,453
Heavy Construction Services	4,321
Chemical Products	4,241
Hospitality and Tourism	3,861

# Table 15-2 Mobile, AL MSA Total Employment by Subcluster, 2001

<u>Cluster</u>	<u>Subcluster</u>	<b>Employment</b>
Chemical Products	Intermediate Chemicals & Gasses	3,222
Hospitality & Tourism	Accommodations & Related Services	2,449
Aerospace Vehicles & Defense	Aircraft	2,300
Heavy Construction Services	Final Construction	1,880
Business Services	Management Consulting	1,862
Transportation & Logistics	Ship Building	1,760
Business Services	Engineering Services	1,503
Heavy Construction Services	Subcontractors	1,035
Education & Knowledge Creation	Educational Institutions	1,004
Transportation & Logistics	Marine Transportation	970

### Figure 15-1 Mobile, AL MSA Total Employment by Traded Cluster, 2001

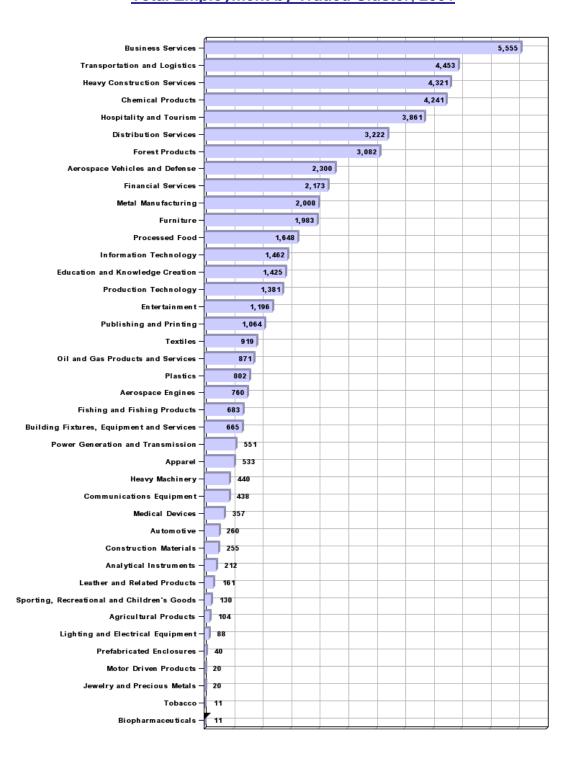
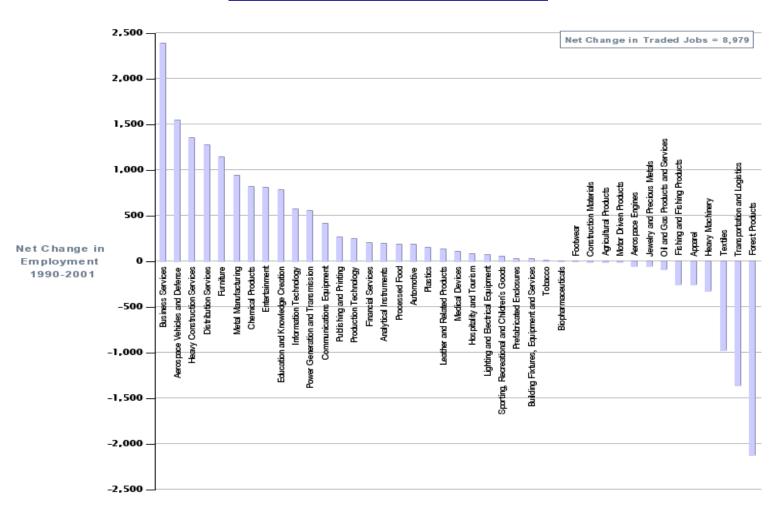
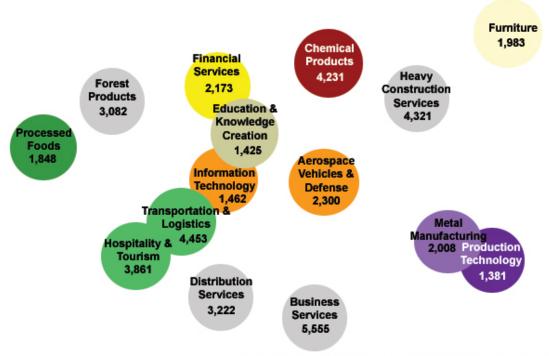


Figure 15-2
Mobile, AL MSA
Job Creation by Traded Cluster 1990-2001



### Figure 15-3 Mobile, AL MSA

# Cluster Overlap and Employment in Mobile, Alabama's Economy, 2001



Data Collected from Harvard Business School, Chart designed by Matthew J. Faulkner UAH

### **Table 15-3** Mobile, AL Metropolitan Area Major Subcluster **Employment and Potential for Growth**

Subclusters with Subclusters with **Major Employment** Minor or no Employment

Cluster

**Chemical Products** 

**Subclusters** 

Intermediate Chemicals -

and Gasses

Packaged Chemical -

**Products** Refractories

Leather Tanning and Finishing

Ammunition

**Special Packaging Treated Garments** Hydrocarbons Petrochemicals Plastics, Resins, and -

**Products** 

**Pharmaceuticals** 

Diagnostics and Biological -

Products

Related Consumer Products

Other Packaging

**Processing Instruments** Other Processed -

Chemicals

Cluster

Financial Services

**Subclusters** 

Insurance Products **Depository Institutions** Securities Brokers, Dealers, -

and Exchanges

Risk Capital Providers **Investment Funds** 

Real Estate Investment -

Trusts

Passenger Car Leasing Information Providers Computer and -

**Communications Services** 

**Printing Services** 

Patent Owners and Lessors Marketing Related Services Research Organizations

#### Health Plans

Cluster

Education and Knowledge -

Creation

Subclusters

**Educational Institutions** 

**Educational Facilities** 

Patent Owners and Lessors

Supplies

Research Related Instruments

**Pharmaceuticals** 

Publishing Printing

Communications Services

Marketing and Information -

Services

Online Information Services

Computer Services
Prepackaged Software
Computer and Software Wholesaling and Services
Computer Equipment
Research Organizations

Cluster

Information Technology

**Subclusters** 

Software

Electronic Components and -

Assemblies Peripherals Communication Services

Distribution and Wholesaling
Other Electronic Components -

and Parts

Recording Media Services
Online Information Services

**Computer Services** 

Instruments

Communication Equipment Research Organizations

Computers

Cluster

Transportation and Logistics

**Subclusters** 

Ship Building Air Transportation

Marine Transportation Bus Transportation

Transportation Arrangement - Trucking Terminal

**Bus Terminals** and Warehousing

> Passenger Transportation Communications Equipment -

and Services

Rental of Railroad Cars

Computer Services and Equipment

Airports

Cluster

Hospitality and Tourism

**Subclusters** 

Accommodations and Related - Water Passenger -

Services Transportation

**Tourism Attractions Ground Transportation Boat Related Services** Other Local Transportation

Related Professional -

Services

Other Attractions Air Services

Vehicle Distribution and -

Wholesaling

**Facilities Support Services Tourism Related Services** 

Cluster

Metal Manufacturing

**Subcluster** 

Iron Steel Mills and Foundries Metal Alloys

Nonferrous Steel Mills and -

Foundries

**Precision Metal Products** 

**Fasteners** 

Wire and Springs

**Environmental Controls** 

**Pumps** 

Saw Blades and Handsaws General Industrial Machinery Laundry and Cleaning Equipment

**Metal Armaments** 

Measuring and Dispensing -

**Pumps** 

Tools, Dies, and Fixtures Paints and Allied Products Lubricating Oils and Greases

**Abrasive Products** 

Metalworking Machinery and -

Components

Related Metal Processing
Industrial Furnaces and Ovens
Automotive Parts and Equipment
Hoists and Cranes
Related Metal Products
Motorcycles and Bicycles

Metal Processing Metal Furniture

**Precision Metal Products** 

Fabricated Metal -

**Products** 

#### Cluster

**Production Technology** 

#### **Subcluster**

Fabricated Plate Work

Machine Tool and Accessories

Hoists and Cranes Process Machinery Industrial Patterns

Industrial Trucks and Trailers Production Machinery and -

Components

Blast Furnaces and Steel Mills

Household Appliances Abrasive Products Metal Heat Testing Process Equipment

Vehicle and Heavy Stamping

**Construction Machinery** 

Castings, Forgings, and Metal -

Alloys

Ball and Roller Bearings

Process Equipment Subsystems -

and Components

# Chapter 16 Montgomery, AL Metropolitan Area

#### **Employment**

Total 2001 employment in the Montgomery, AL MSA was 129,824, which was 0.11% of national employment. Montgomery, AL MSA's average wages in 2001 were \$26,620 -vs- \$34,669 for the US, or 23.22% below the national average. Average wage growth per year in the Montgomery, AL MSA was 4.05% -vs-4.41% for the US. As Table 16-1 and Figure 16-1 shows the 3 largest clusters were business services, financial services, and heavy construction services. As Table 16-2 the largest subclusters were appliances, insurance products, and management consulting.

#### **Job Creation/Loss**

Employment growth per year from 1990-2001 in Montgomery, AL was 2.22% - vs.- 2.10% for the US. As Figure 16-2 shows from 1990-2001 the largest job creation occurred in the business services cluster, gaining about 2,400 jobs, the plastics cluster, gaining about 1,700 jobs, and the financial services cluster, gaining about 1,200 jobs. Figure 16-2 also shows from 1990-2001 the largest job loss in this area occurred in the heavy machinery cluster, losing about 3,000 jobs, the processed food cluster, losing about 1,200 jobs, and the apparel cluster, losing about 1,100 jobs.

#### **Cluster Overlap and Potential for Growth**

Figure 16-3 shows the largest 15 clusters for the Montgomery MSA. As Figure 16-3 shows the Montgomery MSA has areas of overlap between its major clusters. The first grouping includes, plastics, financial services, publishing and printing, and education and knowledge creation. Another grouping occurs between the transportation and logistics and hospitality and tourism clusters. A third grouping occurs between metal manufacturing, automotive, and motor driven products. Table 16-3 lists the subclusters included within these clusters. This table lists the specific industries that may be targeted for growth and development.

# Table 16-1 Montgomery, AL MSA Total Employment by Subcluster, 2001

<u>Cluster</u>	<b>Employment</b>
Business Services	4,701
Financial Services	3,636
Heavy Construction Services	2,890
Motor Driven Products	2,083
Plastics	1,893

# Table 16-2 Montgomery, AL MSA Total Employment by Subcluster, 2001

<u>Cluster</u>	<u>Subcluster</u>	<b>Employment</b>
Financial Services	Insurance Products	1,978
Motor Driven Products	Appliances	1,898
Hospitality & Tourism	Accommodations & Related Services	1,263
Automotive	Automotive Parts	1,181
Business Services	Management Consulting	1,154
Financial Services	Depository Institutions	1,068
Business Services	Computer Programming	1,014
Business Services	Computer Services	1,002
Education & Knowledge Creation	Educational Institutions	962
Heavy Construction Services	Subcontractors	955

### Figure 16-1 Montgomery, AL MSA Total Employment by Traded Cluster, 2001

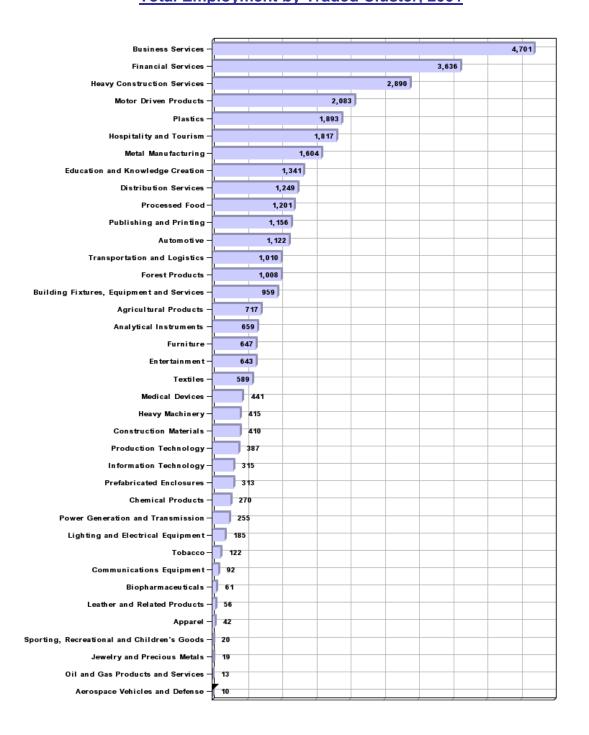
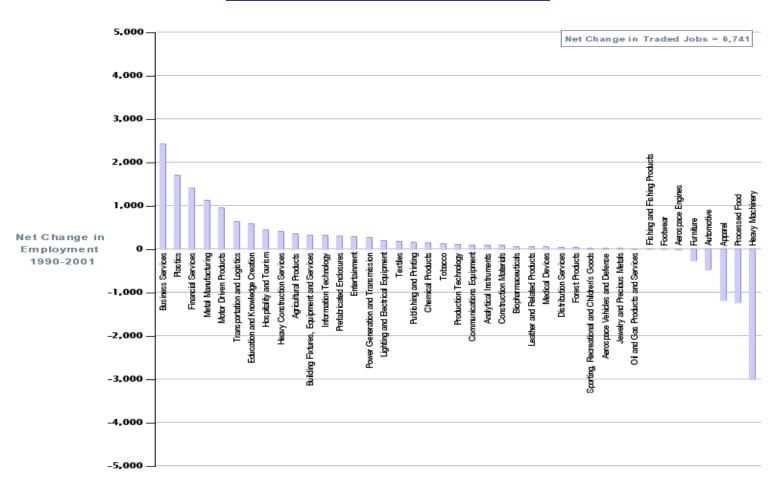
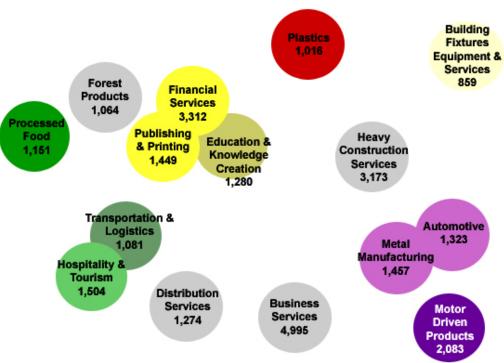


Figure 16-2
Montgomery, AL MSA
Job Creation by Traded Cluster, 1990-2001



### Figure 16-3 Montgomery, AL MSA

### Cluster Overlap and Employment in Montgomery, Alabama's Economy, 2001



Data Collected from Harvard Business School, Chart by Matthew J. Faulkner, UAH

### Table 16-3 Montgomery, AL Metropolitan Area Major Subcluster Employment and Potential for Growth

Subclusters with

Major Employment

Minor or no Employment

Cluster

**Plastics** 

**Subclusters** 

Plastic Products Plastic Materials and Resins

Paints and Allied -

**Products** 

Synthetic Rubber
Plastics Distribution and Wholesaling
Organic Chemicals
Alkalis and Chlorine
Inorganic Chemicals
Related Plastic Products

Hydrocarbons

Petroleum Products

Surface Active Ingredients Adhesives and Sealants Process Equipment

Cluster

Financial Services

**Subclusters** 

Insurance Products

**Depository Institutions** 

Risk Capital Providers Investment Funds

Real Estate Investment -

Trusts

Passenger Car Leasing Information Providers Computer and -

**Communications Services** 

**Printing Services** 

Patent Owners and Lessors Marketing Related Services Research Organizations

Health Plans

Securities Brokers,

Dealers, and Exchanges

#### Cluster

#### **Publishing and Printing**

#### **Subclusters**

Publishing News Syndicates

Signs and Advertising -

Specialties
Printing Services
Paper Products

Printing Inputs
Specialty Paper Products

Inked Paper and Ribbons

Office Equipment - and Supplies

Marketing Related Services
Printing - Related Machinery
Online Information Services

Computer Services
Research Organizations
Research Facilities
Radio, TV, Publisher Representatives

#### Cluster

Education and -Knowledge Creation

#### **Subclusters**

Educational Institutions Educational Facilities

Patent Owners and Lessors

Supplies

Research Related Instruments

Pharmaceuticals

Publishing Printing

Communications Services

Marketing and Information -

Services

Online Information Services

Computer Services
Prepackaged Software
Computer and Software Wholesaling and Services
Computer Equipment
Research Organizations

#### Cluster

### Transportation and - Logistics

#### **Subclusters**

Air Transportation

**Bus Transportation** 

Marine Transportation

Ship Building Trucking Terminal

Airports

**Bus Terminals** 

Passenger Transportation Communication Equipment and Related Services Rental or Railroad Cars Computer Services and -

Equipment

Transportation Arrangement -

and Warehousing

Cluster

Hospitality and Tourism

**Subcluster** 

Accommodations and -

Related Services

Water Passenger - Transportation

Boat Related Services Ground Transportation Other Local Transportation Related Professional -

Services

Other Attractions
Air Services

Vehicle Distribution and -

Wholesaling

Facilities Support Services
Tourism Related Services
Tourism Attacking

**Tourism Attractions** 

Cluster

Automotive

**Subclusters** 

**Automotive Parts** 

Automotive Components

Forgings and Stampings

Flat Glass

Production Equipment Small Vehicles and Trailers

Marine, Tank, and -Stationary Engines

**Related Parts** 

Motors and Generators

Related Vehicles Metal Processing Machine Tools

Related Process Machinery Industrial Trucks and Tractors

Die-Castings Motor Vehicles

#### Cluster

#### Metal Manufacturing

#### **Subclusters**

Precision Metal Products Metal Alloys

Fabricated Metal -

**Precision Metal Products** 

Products

Fasteners

Wire and Springs

Nonferrous Mills and Foundries

**Environmental Controls** 

**Pumps** 

Saw Blades and Handsaws General Industrial Machinery Laundry and Cleaning Equipment

**Metal Armaments** 

Measuring and Dispensing -

**Pumps** 

Tools, Dies, and Fixtures
Paints and Allied Products
Lubricating Oils and Greases

Abrasive Products

Metalworking Machinery and -

Components

Related Metal Processing Industrial Furnaces and Ovens Automotive Parts and Equipment

Hoists and Cranes Related Metal Products Motorcycles and Bicycles

Metal Processing Iron Steel Mills and -

Foundries
Metal Furniture

#### Cluster

#### Motor Driven Products

#### **Subclusters**

Appliances Motors and Generators

**Batteries** 

Motorized Equipment Specialized Pumps Specialized Machinery

Marine, Tank, and Stationary -

**Engines** 

Motorcycles and Bicycles

Metal Processing Related Appliances Hoists and Cranes

Printing Trades Machinery Elevators and Moving -

Stairways

Air and Gas Compressors
Power Transmission, Motors -

and Pumps Control Devices Tires and Inner Tubes Refrigeration and Heating -

Equipment

# Chapter 17 Tuscaloosa, AL Metropolitan Area

#### **Employment**

Total 2001 employment in the Tuscaloosa, AL MSA was 68,658, which was 0.06% of national employment. Tuscaloosa, AL MSA's average wages in 2001 were \$27,686 -vs- \$34,669 for the US, or 20.14% below the national average. Average wage growth per year in the Tuscaloosa, AL MSA was 4.57% -vs-4.41% for the US. As Table 17-1 and Figure 17-1 show the 3 largest clusters were heavy construction services, motor driven products, and automotive. As Table 17-2 shows the 3 largest subclusters were motor vehicles, tires and inner tubes, and plastic products.

#### Job Creation/Loss

Employment growth per year from 1990-2001 in the Tuscaloosa, AL MSA was 3.67% -vs.- 2.01% for the US. As Figure 17-2 shows the largest job creation occurred the in the automotive cluster, gaining about 1,400 jobs, the heavy construction services cluster gaining about 1,200 jobs, and the processed food cluster, gaining about 700 jobs. Figure 17-2 also shows the largest job loss from 1990-2001 occurred in the apparel cluster, losing about 200 jobs, the forest products cluster, losing about 180 jobs, and the production technology cluster, losing about 100 jobs.

#### **Cluster Overlap and Potential for Growth**

Figure 17-3 shows the largest 15 clusters for the Tuscaloosa MSA. As Figure 17-3 shows the Tuscaloosa MSA has areas of overlap between its major clusters. The first grouping includes, plastics, chemical products, and oil and gas. Another grouping occurs between the financial services, publishing and printing, and education and knowledge creation clusters. A third grouping occurs between automotive, metal manufacturing, and motor driven products. Table 17-3 lists the subclusters included within these clusters. This table lists the specific industries that may be targeted for growth and development.

# Table 17-1 Tuscaloosa, AL MSA Total Employment by Cluster, 2001

<u>Cluster</u>	<b>Employment</b>
Heavy Construction Services	2,373
Motor Driven Products	2,133
Automotive	1,958
Plastics	1,742
Business Services	1,307

# Table 17-2 Tuscaloosa, AL MSA Total Employment by Subcluster, 2001

<u>Cluster</u>	<u>Subcluster</u>	<b>Employment</b>
Automotive	Motor Vehicles	1,750
Motor Driven Products	Tires & Inner Tubes	1,750
Plastics	Plastic Products	1,742
Heavy Construction	Final Construction	1,455
Chemical Products	Other Processed Chemicals	760
Entertainment	Recorded Products	750
Processed Foods	Specialty Foods & Ingredients	595
<b>Business Services</b>	Professional Organizations & Services	457
Publishing & Printing	Publishing	454
Metal Manufacturing	Iron & Steel Mill Foundries	381

# Figure 17-1 Tuscaloosa, AL MSA Total Employment by Traded Cluster, 2001

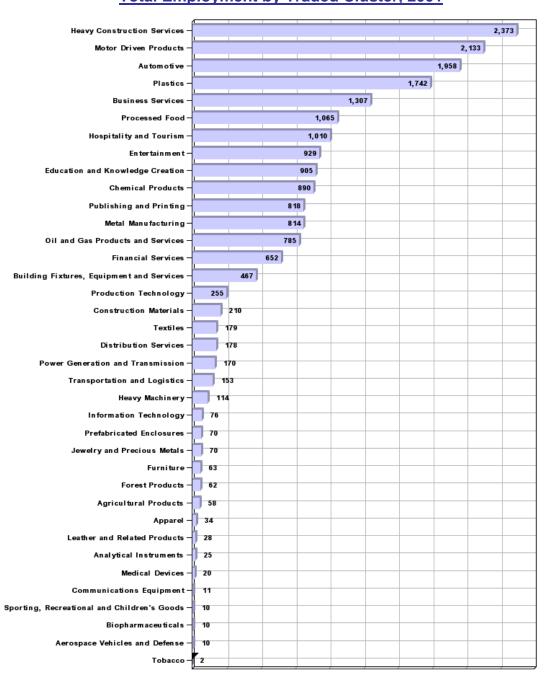
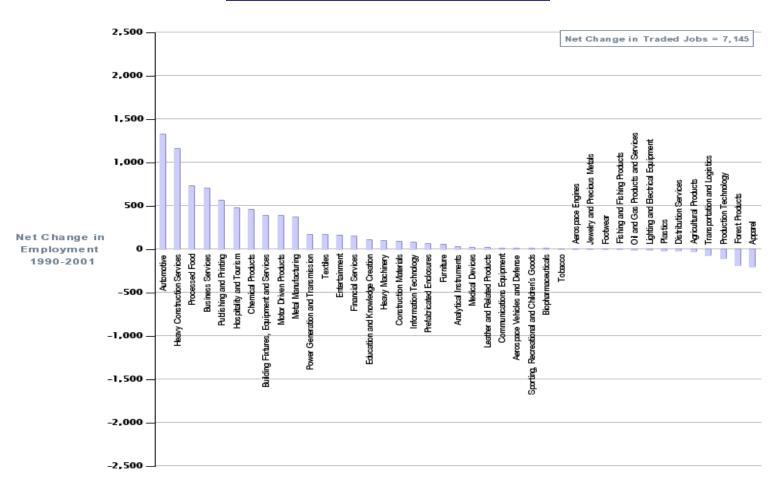
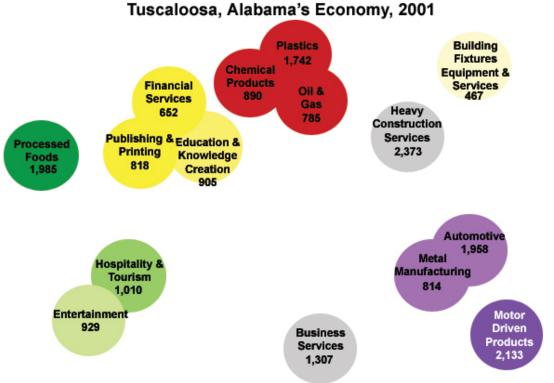


Figure 17-2
Tuscaloosa, AL MSA
Job Creation by Traded Cluster, 1990-2001



### Figure 17-3 Tuscaloosa, AL MSA

### Cluster Overlap and Employment in uscaloosa, Alabama's Economy, 2001



Data collected from Harvard Busines School, Chart by Matthew J. Faulkner UAH

### Table 17-3 <u>Tuscaloosa, AL Metropolitan Area Major Subcluster</u> Employment and Potential for Growth

Subclusters with

Major Employment

Minor or no Employment

Cluster

**Plastics** 

**Subclusters** 

Plastic Products Plastic Materials and Resins

Paints and Allied -

**Products** 

Synthetic Rubber
Plastics Distribution and Wholesaling
Organic Chemicals
Alkalies and Chlorine
Inorganic Chemicals
Related Plastic Products

Hydrocarbons

Petroleum Products

Surface Active Ingredients Adhesives and Sealants Process Equipment

Cluster

**Chemical Products** 

**Subclusters** 

Other Processed - Intermediate Chemicals -

Chemicals and Gasses

Packaged Chemical -

Products Refractories

Leather Tanning and Finishing

Ammunition

Special Packaging Treated Garments Hydrocarbons Petrochemicals

Plastics, Resins, and -

**Products** 

Pharmaceuticals

Diagnostics and Biological -

**Products** 

**Related Consumer Products** 

Other Packaging

**Processing Instruments** 

#### Cluster

Oil and Gas

#### **Subclusters**

Oil & Gas Exploration - and Drilling

Oil & Gas Machinery Plastic Machinery

Paints and Allied Products

Synthetic Rubber Plastic Distribution & -

Wholesaling

Organic Chemicals Alkalies and Chlorine Inorganic Chemicals Related Plastic Products

Hydrocarbons

Petroleum Processing Surface Active Agents Adhesives and Sealants Process Equipment

#### Cluster

**Financial Services** 

#### **Subclusters**

Depository Institutions Insurance Products Risk Capital Providers Investment Funds

Real Estate Investment -

Trusts

Passenger Car Leasing Information Providers Computer and -

Communications Services

**Printing Services** 

Patent Owners and Lessors Marketing Related Services Research Organizations

Health Plans

Securities Brokers, Dealers, and Exchanges

#### Cluster

Publishing & Printing

#### **Subclusters**

Publishing News Syndicates

Signs and Advertising -

**Specialties** 

Radio, TV, Publisher -Representatives Printing Inputs

Specialty Paper Products Inked Paper and Ribbons

Office Equipment - and Supplies

Marketing Related Services Printing - Related Machinery Online Information Services

Computer Services
Research Organizations
Research Facilities
Printing Services
Paper Products

#### Cluster

Education and -Knowledge Creation

#### **Subclusters**

Educational Institutions Educational Facilities

Patent Owners and Lessors

Supplies

Research Related Instruments

Pharmaceuticals

Publishing Printing

Communications Services

Marketing and Information -

Services

Online Information Services

Computer Services
Prepackaged Software
Computer and Software Wholesaling and Services
Computer Equipment
Research Organizations

#### Cluster

Hospitality and Tourism

#### **Subclusters**

Accommodations and -Related Services Tourism Attractions

Water Passenger - Transportation

Boat Related Services Ground Transportation Other Local Transportation Related Professional -

Services

Other Attractions
Air Services

Vehicle Distribution and -

Wholesaling

Facilities Support Services
Tourism Related Services

#### Cluster

Entertainment

#### **Subclusters**

Recorded Products Video Production and Distribution

**Entertainment Equipment** 

**Entertainment Related Services** 

**Entertainment Venues** 

Distribution and Wholesaling

Marketing and Promotional Services

Related Attractions News Syndicates

Audio and Video Equipment

#### Cluster

Automotive

#### **Subclusters**

Motor Vehicles Automotive Components

Forgings and Stampings

Flat Glass

Production Equipment Small Vehicles and Trailers

Marine, Tank, and -Stationary Engines

**Related Parts** 

Motors and Generators

Related Vehicles Metal Processing Machine Tools

Related Process Machinery Industrial Trucks and Tractors

**Die-Castings** 

#### **Automotive Parts**

#### Cluster

#### Metal Manufacturing

#### **Subclusters**

Iron Steel Mills and -

Foundries Metal Furniture Metal Alloys

**Primary Metal Products Precision Metal Products** 

**Fasteners** 

Wire and Springs

Nonferrous Mills and Foundries

**Environmental Controls** 

**Pumps** 

Saw Blades and Handsaws **General Industrial Machinery** Laundry and Cleaning Equipment

**Metal Armaments** 

Measuring and Dispensing -

**Pumps** 

Tools, Dies, and Fixtures Paints and Allied Products Lubricating Oils and Greases

**Abrasive Products** 

Metalworking Machinery and -

Components

Related Metal Processing Industrial Furnaces and Ovens Automotive Parts and Equipment

**Hoists and Cranes Related Metal Products** Motorcycles and Bicycles **Fabricated Metal Products** 

Metal Processing

#### Cluster

Motor Driven Products

#### **Subclusters**

Tires and Inner Tubes Refrigeration and Heating - Batteries

Equipment

Motors and Generators

Motorized Equipment

**Appliances** 

Specialized Pumps **Specialized Machinery** 

Marine, Tank, and Stationary -

**Engines** 

Motorcycles and Bicycles
Metal Processing
Related Appliances
Hoists and Cranes
Printing Trades Machinery
Elevators and Moving Stairways
Air and Gas Compressors
Power Transmission, Motors and Pumps
Control Devices